

ND REALTOR®

April 2025

Spring Issue

Interview With The 2025 President

As the 2025 President of NDAR what is your vision for the future, and why is serving as President of the Association important to you?

As President of the North Dakota Association of REALTORS®, I am deeply honored to lead our organization into this exciting new era. This role represents not just a personal achievement, but a profound responsibility to guide our industry towards a more affordable housing, sustainable, future leaders and community-oriented future.

My commitment to improving the real estate sector is unwavering. I will:

- Foster a culture of collaboration and knowledge-sharing among our members.
- Advocate for policies that support the growth and sustainability of the real estate industry in North Dakota.
- Build strong partnerships with local businesses, government entities, and community organizations to create a more resilient and prosperous state.

This leadership position offers an unparalleled opportunity for personal and professional growth. It challenges me to expand my expertise, refine my leadership skills, and gain a deeper understanding of the complex dynamics shaping our industry and communities.

Moreover, serving as President allows me to make a lasting positive impact on both the real estate sector and the broader North Dakota community. By championing affordable housing, sustainable development, and community engagement, we can create a legacy of progress that extends far beyond our term.



Jameson (Jamie) McLean
Integra Realty Group Bismarck Mandan
2025 NDAR President

In conclusion, as we navigate the exciting challenges and opportunities that lie ahead in 2025, I am confident that together, we can build a stronger, more resilient, and more prosperous real estate industry in North Dakota. Our collective efforts will not only benefit our members but will contribute significantly to the economic and social fabric of our beloved state.

In your opinion, what are the current challenges & opportunities for NDAR & the REALTOR® organization?

The North Dakota Association of REALTORS® (NDAR) serves as the trusted voice and advocate for real estate in North Dakota, promoting a better real estate future for the state.

One of the most significant challenges facing NDAR and the REALTOR® organization is the issue

of affordable housing. North Dakota, like many regions across the United States, is experiencing a shortage of affordable homes. Recent data indicates that there are only 62 affordable and available rental homes for every 100 extremely low-income renters in the state.

This scarcity of affordable housing options is compounded by rising prices and a competitive market, making it increasingly difficult for many North Dakota residents to find suitable homes within their budget. The rapid sale of properties further exacerbates this issue, creating a highly competitive environment for potential buyers.

However, this challenge also presents opportunities for innovative solutions. Potential strategies to address the affordable housing crisis include:

Jamie McLean see page 3

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President's Message



Jamie McLean
2025 NDAR President

Hello to our valued members of the North Dakota Association of REALTORS®,

The Indispensable Value of a REALTOR®

As we navigate the ever-evolving landscape of real estate, it is imperative that we recognize and celebrate the immense value REALTORS® bring to our

clients and communities. Our expertise extends far beyond mere transactions; we are trusted advisors, market analysts, and community pillars. In an era of digital disruption, our human touch, local knowledge, and ethical standards remain irreplaceable.

REALTORS® are the compass by which our clients navigate the complex terrain of property acquisition and disposition. We interpret market trends, negotiate skillfully, and ensure that our clients' interests are protected at every turn. Our commitment to excellence and integrity sets us apart and reinforces the trust placed in us by the public.

Cultivating Future Leaders in Real Estate

The sustainability and growth of our industry hinge on our ability to nurture the next generation of real estate professionals. It is our collective responsibility to mentor, guide, and inspire emerging talent. The North Dakota Association of REALTORS® is dedicated to fostering leadership through our comprehensive mentorship programs and educational initiatives.

I encourage seasoned professionals to engage with our mentorship platform, sharing their wealth of experience with those embarking on their real estate careers. By investing in our future leaders, we ensure the continued excellence and innovation of our profession.

Addressing Affordable Housing in North Dakota

Access to affordable housing remains a critical issue in our state. As REALTORS®, we are uniquely positioned to contribute to solutions that address this challenge. Our association is actively collaborating with policymakers, developers, and community organizations to expand affordable housing options across North Dakota.

We are committed to advocating for policies that promote sustainable development and increase housing inventory across various price points. Our efforts include supporting initiatives for first-time homebuyers and working to streamline processes that can reduce construction costs without compromising quality.

SMART Goals for Our Committees

To drive our association forward, we have established SMART goals for each of our committees: These goals are designed to align with our mission of empowering REALTORS® and enhancing the real estate profession in North Dakota. Regular progress updates will be provided to ensure transparency and accountability.

Upholding a Culture of Professionalism and Pride

The cornerstone of our success lies in our unwavering commitment to professionalism and ethical conduct. As REALTORS®, we are bound by a strict Code of Ethics that sets us apart in the business world. I call upon each of you to reaffirm your dedication to these principles in your daily practice.

Let us take pride in our profession and the positive impact we

President's Message see page 3

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Jamie McLean continued from page 1

Advocating for policy changes to increase funding for affordable housing development, finding new ways to help with infrastructure costs in new developments, working with local governments to streamline permitting processes for new housing developments, using new ways to build homes that are more affordable, and implementing programs to rehabilitate existing housing stock, improving availability and affordability.

The perceived value of REALTORS® in the current real estate market is being challenged by the rise of online platforms and changing expectations of buyers and sellers. With information more readily available online, some consumers feel they can manage transactions independently, potentially diminishing the perceived necessity of REALTOR® services.

However, this challenge also presents opportunities for REALTORS® to enhance their value proposition. By focusing on personalized services and leveraging technology, REALTORS® can differentiate themselves from online platforms. Key opportunities include:

- Providing in-depth market insights and local expertise that online platforms cannot match
- Offering superior negotiation skills to secure better deals for clients
- Guiding clients through complex processes with personalized attention
- Adapting to changing buyer and seller profiles and expectations
- Utilizing technology to enhance service delivery and client communication

What is your greatest professional achievement?

Receiving the state REALTOR® of the Year award was a pivotal moment in my career. This recognition came after years of

President's Message continued from page 2

have on the lives of our clients and the vitality of our communities. By maintaining the highest standards of integrity and expertise, we not only elevate our individual practices but also strengthen the collective reputation of REALTORS® across North Dakota.

Conclusion

As we move forward, let us do so with renewed vigor and a shared vision for excellence. The challenges we face are opportunities for growth and innovation. Together, we will continue to shape the future of real estate in North Dakota, guided by our commitment to service, integrity, and professionalism.

Thank you for your dedication to our noble profession and for the trust you place in the North Dakota Association of REALTORS®. Let us embrace the future with confidence, knowing that our collective efforts will lead to continued success and prosperity for all.

Sincerely,

Jamie McLean
2025 President, North Dakota Association of REALTORS®

dedication to excellence in the real estate field and giving back by getting involved at the state and local level. The culmination of these efforts and experiences led to my election as the 2025 state president of our real estate association. This position represents the pinnacle of professional achievement in our field and comes with significant responsibilities.

If you could meet anyone in the world today, who would you meet? And do you have a role model?

I would love to meet Derek Jeter. He is in my opinion a true leader. He leads by example on the field and off the field. I have had several role models, mentors, in my life. One of the best pieces of advice I got from my mentor was when you leave work, leave work at the office. Flip the switch and go enjoy your family and life.

What do you love most about the real estate industry?

Hands down the people. I have met some of the greatest people I know being involved in this industry. Lifelong friendships have come from being involved in real estate.

Is there one piece of advice you would give to the younger you?

If I could travel back in time and offer advice to my younger self, the two words I would emphasize most would be "get involved." This simple yet profound guidance has the potential to shape one's life in ways that are both far-reaching and deeply personal. The act of involvement, of actively participating in the industry, is a catalyst for friendships, networking, and personal growth.

Current guilty pleasure? And how do you decompress?

Guilty pleasures are sports, hunting and fishing. Those are also things that help me decompress. Being on the water in a boat fishing is peaceful to me. Coaching one of my kids' sports teams helps me center me. All these activities help me reset.

Any message to members who are considering getting involved in NDAR activities?

Why Get Involved with NDAR?

- **Networking Excellence:** Forge valuable connections with fellow realtors, industry leaders, and potential clients across North Dakota.
- **Professional Development:** Access cutting-edge training programs and educational resources to sharpen your skills and stay ahead in the competitive real estate market.
- **Advocacy that Matters:** Be part of a collective voice that champions the interests of realtors at local, state, and national levels.
- **Industry Insights:** Stay informed with the latest market trends, legal updates, and best practices that directly impact your business.
- **Community Impact:** Contribute to initiatives that enhance the quality of life in North Dakota communities and strengthen the real estate profession.

By actively participating in NDAR activities, you're not just investing in your career; you're investing in the future of real estate in North Dakota. Your involvement can lead to personal growth, professional recognition, and the satisfaction of knowing you're making a difference in our industry.

NDAR's 2025 Legislative Achievements

NDAR had a successful session advocating for the North Dakota real estate industry. The 69th Legislative Assembly was a busy one with 1,089 bills introduced. Even though there were close to a record number of bills to get through, the session moved at a brisk pace as the legislature is hoping to adjourn on April 30th. Their 80th day is scheduled for May 9th so this would save them seven legislative days to use for a special session.

Rep. Scott Louser, NDAR member, introduced the ND Real Estate Commission bill, **HB 1125**, which cleaned up language in century code and allows the commission to adjust license renewal without having to go through the legislature. Rep. Louser, Jeanne Prom, and Jill Beck provided testimony on the bill which passed unanimously in both chambers and was signed by the Governor on April 7th.

Sen. Josh Boschee, NDAR member, sponsored **SB 2229** which establishes comprehensive disclosure requirements for sellers when selling a property governed by a homeowners' association (HOA) or condominium project in North Dakota. Sellers must provide buyers with detailed written documentation within ten days of executing a sales agreement, including financial information such as periodic assessments, maintenance fees, special assessments, and current budgets; organizational documents like bylaws, meeting minutes, and rules; insurance coverage details; information about pending lawsuits or judgments; leasing restrictions; amenities; and contact information for the HOA or property management. The bill passed by huge margins in both chambers and was signed by the Governor on March 18th. Josh was joined in testimony by Tricia Schlosser, Jill Beck, Gloria Palm Connor and Desri Neether.

Most of NDAR's advocacy time was spent on appraisal bills.

- The ND Appraiser Association brought **HB 1354** which would allow appraisers to perform evaluations. Previously, other qualified individuals could provide valuations or broker price opinions for lending institutions, but appraisers could not. This bill gives them permission if it is made clear that it is not an appraisal. The language of the bill was contentious and required several amendments from a coalition of parties that included the ND Department of Financial Institutions, the ND Bankers Association, the ND Independent Community Banks, the ND Association of Builders, the Real Estate Valuation Advocacy Association, and NDAR. Tricia Schlosser, Jill Beck, and I spent many hours reviewing bill drafts, attending last minute zoom meetings, and working with legislators. We believe the final bill protects NDAR members' business practices.
- The ND Board of Appraisal Examiners successfully sponsored **HB 1080** to update their code to comply with federal guidelines. Jill Beck provided testimony in favor for NDAR.
- The legislature passed **SB 2152** which changed the law to require disclosure of the sales price on agricultural properties less than 80 acres.

- **HB 1500** passed allowing owners with nonconforming structures to rebuild or replace a damaged structure to come into compliance with zoning per approval. It has taken four legislative sessions to get this bill passed.

NDAR also worked on a radon disclosure bill requested by the ND Medical Association. Senator Barta, the bill sponsor, offered amendments requested by the NDAR. The amendments removed commercial real estate from the bill and included language that said the seller would disclose radon test results only if they were in their possession. The amended bill passed both chambers and was sent to the Governor. It will require updated language about the hazards of radon on the statewide disclosure forms. Jill Beck and Tricia Schlosser provided testimony in support of the amendments and the bill.

The ND Department of Housing & Finance (HIF) budget has not been passed yet but has \$20 m for housing programs, \$10 m for homelessness programs, and the House has proposed \$13.5 m for a rent stabilization program. Because the HIF budget is part of the Industrial Commission budget, it will be one of the last bills to pass in the session. **SB 2225**, the Governor's housing bill, which passed 22-0 in House Appropriations as of this writing. The House amended it down from \$50 m to \$30 m before they passed it out. It is the only remaining housing bill of the four that were introduced other than HIF funding.

Another busy topic was landlord vs. tenant rights. There were nine bills introduced at the beginning of session brought by out of state interests. NDAR and the ND Apartment Association opposed many of the bills and by the end, only one survived after it was amended. Thanks to testimony from Ben Kappel, Bill Dean, and Jill Beck, the bills were amended or voted down.

The legislature did some work on wastewater system regulation this session. Two bills, **SB 2110** and **SB 2267** passed, and they require the ND Department of Environmental Quality (DEQ) to take the lead on licensing and regulation of wastewater systems. DEQ can contract with the local public health units for permitting and other duties.

Property taxes are top of mind. This week, the Senate Finance and Tax Committee took up one of the property tax relief/reform bills still waiting to be acted on. **HB 1168**, sponsored by Rep. Scott Louser, as introduced would have provided relief through the school funding formula by the state buying down additional school mills, and it capped local governments from increasing their levies by 3%. The Senate committee amended the bill to provide relief utilizing the primary residence credit and increasing that amount to \$1,650. **HB 1168** now looks very similar to **HB 1176**, the Governor's property tax bill. One of those amendments to **HB 1168** now allows the primary residence credit to be applied to all taxes owed including voter approved levies. It includes a provision that the credit can cover a max of 75% of the property taxes owed up to \$1650 with minimum of \$500. Senate Appropriations will hear the bill early next week. It is uncertain currently what the strategy is to have two nearly identical property tax bills still



Legislative Achievements continued from page 4

in the mix. Meanwhile, the conference committees have been appointed for **HB 1176**. Representatives Headland, Bosch & Nathe along with Senators Weber, Bekkedahl & Erbele. These lawmakers will meet next week to go over the differences between the House and Senate versions of **HB 1176** and try to come to a compromise. Another property tax bill, **HB 1575**, is still languishing in the Senate Finance and Tax committee. [Preskey, Donnell. (2025). Lawmakers consider major changes to road funding & property tax bills. *Legislative Blog*, April 19, 2025. <https://tinyurl.com/4sbwr6h7>]

Property rights:

- There were six bills introduced to prevent property ownership by a foreign adversary and only one has survived. It asks the Department of Emergency Services to do a foreign adversary threat assessment and report it to the legislature.

- **HB 1459** is a somewhat contentious bill surrounding the regulation of rare earth elements left in the residue from coal mining. The bill seeks to regulate them similarly to pore space and has not been voted on at this time.
- **HB 1429** started as a bill to prevent drone usage over agricultural property which negatively impacted the real estate industry. NDAR and others asked for amendments and the bill was changed significantly to make it acceptable.

A big thank you to Tricia Schlosser, Heidi Hilzendeger, Desri Neether, Gloria Palm Connor, Greg Larson, Jamie McLean, Bill Dean, Ben Kappel, Stephanie Jorritsma, and Jill Beck for providing their time and expertise during this legislative session.

Lisa Feldner, NDAR Lobbyist
Integrity Public Affairs

ADVOCACY IN ACTION



REALTORS fill the hearing rooms at the Capitol on REALTOR® Advocacy Day



Senator Jerry Klein (Senate Assistant Majority Leader); Jill Beck, NDAR CEO



Kevin Fisher (FMAAR) receives the 2025 Claus Lembke Political Involvement Award (presented by 2021 recipient Neal Messer)



NDAR & NDAB Legislative Reception at Sixteen03 Main Events



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2025 NDAR Legislative Impact Day

In February, NDAR hosted the 2025 Legislative Impact Day in Bismarck, ND. REALTORS® from all over the state joined together at the State Capitol to learn about the legislative process, sit in on hearings, and mingle with legislators. That evening, we partnered with North Dakota Association of Builders to host our Legislative Social. Thank you to all members, legislators, state officials, and legislative staff that joined us to make it a success.



L to R, NDAR CEO Jill Beck, NDAR Lobbyist Lisa Feldner, and NDAB CEO Brittney Roehrich.



Senator Kathy Hogan
(Senate Minority Leader);
Rep. Zachary Ista
(House Minority Leader)



Senator David Hogue
(Senate Majority Leader)



Senator Josh Boschee
(Senate Assistant
Minority Leader)

Chips From The Board

Bismarck-Mandan BOARD OF REALTORS®

April 10th was our RPAC Social & Auction held at Sixteen03 Main Events.

The RPAC Fundraising Task Force asked members to “Step Up to the Plate for RPAC”.

The event was a grand slam raising over \$16,000 for RPAC. There was a Silent and Live Auction.



Several of our Major Investors shared why they believe and invest in RPAC and why RPAC is critical to the real estate industry.

Our referee/auctioneer led the Live Auction and only had to use her whistle a few times!

Wendy Spencer
Association Executive

Fargo-Moorhead Area ASSOCIATION OF REALTORS®

For this year’s Giving Hearts Day on February 13, FM REALTORS® partnered with the Building Industry Association (BIA, formerly HBA) to raise money for the Home Builders Care Foundation, the charitable arm of the BIA. Thanks to your support, we raised over \$42,000 this year to fund community build projects, scholarships, and workforce-centered programming!

On March 11, we hosted our 2025 Annual Party: Casino Royale! The event was a fantastic success, with a great turnout and an unforgettable evening of high-stakes fun, professional casino games, and competitive bidding. Through both the silent and live auctions, we raised over \$32,000 for RPAC. It was a wonderful event and a major win for RPAC!

Know someone tackling spring cleaning? Invite them to join us on Saturday, April 26, for our Fill the Trucks event, hosted in





Grand Forks Area BOARD OF REALTORS®

Our Spring Fling event was a great success! Attendees had a wonderful evening filled with bingo, music, dinner, and prizes.

On April 11th, we volunteered with Feed My Starving Children to pack meals for those in need.

Following that, on April 23rd, we will host our annual Military Appreciation event, where we purchase and pack care packages for deployed service members at the Grand Forks Air Force Base.

In May, we will celebrate our outstanding affiliate members



at our Affiliate Appreciation event, recognizing their dedication and contributions.

The Education Committee has set up 2 classes for May 12th and 13th. They are continuing to work hard on scheduling more CE classes for the year.

partnership with Lake Agassiz Habitat for Humanity ReStore and Furniture Mission of the Red River Valley. Held just ahead of Cleanup Week, this event will collect gently used furniture to benefit both organizations and support households in need. We'll be set up in the West Acres Mall parking lot with trucks on-site—ready to be filled to the brim with donated furniture!

Our committees and staff are also busy planning exciting summer events for our association. On June 16, FM REALTORS® will host the 36th Annual Golf Outing at The Meadows in Moorhead! We're also gearing up for the most wonderful time of the year - the Member Appreciation Week, scheduled for July 21-25!

Marti Kaiser,
Association Executive

Additionally, we have several upcoming community initiatives, including:

- St. Joseph's Summer Lunch Program: Providing free lunches to local children during summer break.
- Mission BBQ: Grilling and serving meals for residents from and around Northland's Rescue Mission
- Yard of the Week

Mike Thompson,
Association Executive

Chips From The Board continued from page 9

High Plains Association OF REALTORS®

It is so nice outside today, is spring finally here to stay?!

High Plains hosted our second annual "Fill A Basket" challenge in March. This year we chose two organizations to donate items to, Firm Foundations Sober Living and The F5 Project.

During the two-week drive, we collected eighty-two baskets, extra items, and pallets of canned goods! Last year our total was fifty-six. We are happy to have grown during year 2 and even had a basket donated from Oakes, ND! See photos of baskets and members delivering those.

On May 12, we will have a new event, Spring Clean Up, at Meidinger Park, the park High Plains adopted again this year



through Jamestown Parks and Rec. We will be busy raking, picking up branches, and wiping down benches and playground equipment to get the park ready for Kite Fest and spring/summertime fun! We planted a new flower garden last year and we will be maintaining that as well! We will set up a weekly watering calendar for those sizzling summer months!

We have also started planning our annual Summer Event. It will be in Valley City this year. We are looking forward to it!

Have a great spring!

Laura Stafslein,
Association Executive



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Minot Association of REALTORS®

Well, it's now April, but spring is still playing peek-a-boo.

It is another slow start to the year; if you've been here in the first quarter before, you'll know this isn't unusual. Hopefully our inventory will get a boost and sales will follow.



Our Membership Meeting was held on February 20th with Minot Area Community Foundation's Jason Zimmerman as the featured speaker. He spoke about all the great things MACF does to enhance the Minot area through their innovative partnerships. Thank you, Jason.

Erica Alstad, our Public Relations Chairperson, has been busy with the School Lunch Balance Donation initiative. We have asked members to donate and help pay off outstanding lunch balances for students in arrears, that may not get to participate in activities or receive their diplomas until their accounts are current.

The Social Committee is gearing up for our annual Golf Social in partnership with the Minot Association of Builders. The tentative date is July 14th. Be on the lookout for more details as we get them ironed out (see what I did there, ha-ha).

Beth Mayer,
Association Executive

Williston BOARD OF REALTORS®

The sun is shining, temperatures are rising, and the Williston Board of REALTORS® is gearing up for a great summer! WBOR has started helping with our local Meals on Wheels, which has been such a blessing for both our members and our community.



Our education committee was able to hold a successful CE class as well and would like to thank Jill Lee for teaching! We appreciate you more than you know. The excitement is also growing for the annual Don Bintliff Golf Tournament! We cannot wait to see what our Public Relations Committee has come up with!

Abby Steen,
Association Executive

To advertise in the
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North Dakota Association of REALTORS® 2025 Officers & Directors



Vision: NDAR is the trusted voice of real estate and the advocate for a better real estate future.

Mission: To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS.



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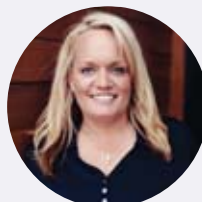
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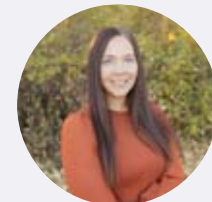
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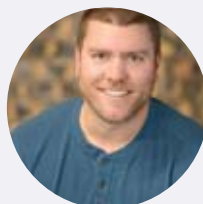
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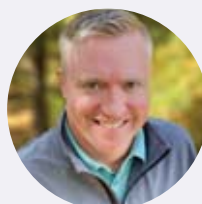
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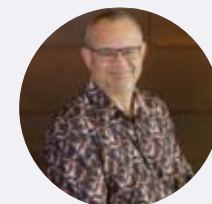
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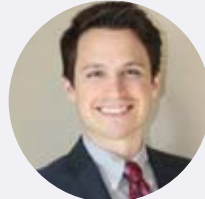
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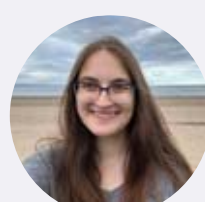
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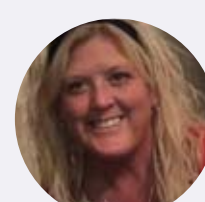
CEO
Jill Beck



Communications Director
Stephanie Jorritsma



Bookkeeping
Nancy Deichert



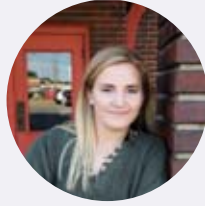
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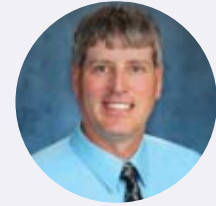
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REGISTRATION INFORMATION

Please fill out a separate registration form for each registrant including guests

The MONUMENT

444 Mt Rushmore Rd N, Rapid City
September 10-12, 2025

Date of Registration _____

First Name _____ Last Name _____

9-Digit Member ID Number (if known) _____ Local Board _____

License Number _____ MN ND SD Other _____

Type of CE: [] Renewal [] Post Licensure Type of License: [] Broker [] Broker Associate [] Salesperson

Address _____

City _____ State _____ Zip _____

Contact Phone _____ Email _____

Company Name _____

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REGULAR REGISTRATION (MARCH 1 - JUNE 30, 2025)

- REALTOR® / Assn. Staff Registration - \$250
- Licensee Non-Member Registration Fee - \$310
- Affiliates / Business Partners - \$150
- Unlicensed Spouse / Guest - \$130

Scan for online registration



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Refund Policy: With a written cancellation on or before July 31, 2025, the South Dakota REALTORS® will refund your registration fee minus the administrative processing fee of \$40. After July 31, 2025 and through August 15, 2025, one-half of the registration fee will be refunded. No refunds available after August 15, 2025. No shows will not be refunded. All refund requests will be processed following the convention.

All requests for refund must be sent to the South Dakota REALTORS® at PO Box 1175, Pierre, SD 57501 or e-mail to sdar@sdrealtor.org





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Every April, REALTORS® commemorate the passage of the Fair Housing Act of 1968 and reflect on housing discrimination and segregation, past and present.

As community leaders, real estate professionals have an opportunity to be a part of equitable and inclusive change. Fair Housing Month signifies a recommitment to advancing equitable opportunities and expanding homeownership.

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NDAR

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Calendar of Events 2025

2025

| | | |
|----------------------|-------------------------------------|-----------------|
| April 22-23 | Region 8 Retreat, | Sioux Falls, SD |
| April 30 | NDAR Education, | Fargo, ND |
| May 1 | NDAR Education, | Bismarck, ND |
| May 8 | NDREC Meeting, | Bismarck, ND |
| May 31-June 5 | REALTORS® Legislative Mtgs., | Washington, DC |
| June 25-26 | NDAR BOD & Committee Meetings, | Grand Forks, ND |
| June 18-19 | State AE Mtg., | New York |
| Aug 11-12 | Leadership Summit, | Chicago, IL |
| Sept 10-12 | REALTOR® Convention of the Dakotas, | Rapid City, SD |
| Nov 12-17 | NAR Convention, | Houston, TX |
| Dec 5 | ND REALTOR® Ring Day, | Statewide |



Legislative Dates:
 Session Starts – Jan 7th
 Crossover for Bills – Feb 28
 80th & Last Day of Session – May

2025 NDREC Meetings
 January 30, March 27, May 8

Did You Know?



Jill Beck
NDAR CEO

It has been a busy legislative session for property rights and for our industry. I hope you have been following our Legislative Spotlight emails for weekly updates on our advocacy efforts, key bills, and important session information. While the spotlight series has wrapped up for this session, you can still expect a final email once the session concludes.

With over 60 property tax bills submitted this session, we created a Property Tax Taskforce to review the bills, watch hearings, and update our Government Affairs Committee and Board of Directors on the latest property tax developments. The final product will be one of the last bills to be finalized.

Beyond property taxes, we followed about 54 other bills, choosing to support, oppose, or monitor each one. Monitoring means that we are following for clarification. If amendments are made to a monitored bill, we may also need to change our position (which happened several times this session).

While we talk about the bills that passed, we often neglect in sharing what we helped defeat, which at times is more important than the wins! Did you know that we could have been written out of being able to do broker price opinions (BPOs)? A bill was introduced to allow appraisers to do evaluations, and through some of the changes/amendments, our ability to do BPOs was at risk. At times like these, keeping a close eye on things and having relationships with legislators is important. Senator Barta (Chair of the Senate Industry and Business Committee) invited us, along with the attorney for the ND Appraisal Board and the ND Bankers Association CEO, to go to the Legislative Council to work on the correct language. We were able to reach a compromise that allows appraisers to do evaluations while also protecting our ability to do business.

There were many landlord/tenant bills that would have impeded on private property rights that we successfully helped defeat. Included in this was a bill that would place limits on security deposits, what can be charged, and timelines for move in/move out agreements. While we agree that some provisions of the bill were good, the overall intent of the bill was not. Other landlord/tenant bills covered fees for the method of rent payment, background/criminal record checks (requiring proof within a certain timeframe that the check was run), mandating rental temperatures from October to April (a minimum of 68 degrees, if you were wondering), and more.

There were also bills that would impact commercial sales, including receivership and radon disclosure. Again, being able to work with the bill sponsor early in the process, we were able to suggest an amendment to the bill that would not require radon disclosure on commercial property. We explained that while there is a property condition disclosure law in ND for residential property, there is not one for commercial property. Commercial transactions have their time of due diligence and can include environmental testing if agreed upon. Additionally, commercial property sales are often big buildings, and it would need to be defined exactly how and when the testing took place.

One of the major benefits of being a REALTOR® member is the protection of private property rights, and I think your Association did a great job this year on your behalf. Watch for a final legislative report after the legislative session ends in a few weeks (or sooner). Our relationships with legislators start at the local level, and your investments in RPAC and Issues Mobilization are a tremendous help. We would not have the relationship and influence we have without it.

Enjoy your spring!

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housing
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CONGRATS!

To the recipients of the
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Homeownership
Performance Award

Aruna G. Hagen
West Fargo

Olivia Wellenstein
Dickinson

2025 NAR COMMITTEE APPOINTMENTS

NORTH DAKOTA ASSOCIATION OF REALTORS®



Maureen Bartelt
RPAC Participation
Council



Daryl Braham
Board of Directors,
Strategic Planning
Committee



Scott Breidenbach
Global Business & Alliances,
Fair Housing Policy Committee



Amber Carlton
Housing Opportunities
Committee



Cindy Harvey
Risk Management Issues
Committee



Heidi Hilzendeger
Membership Policy and
Board Jurisdiction
Committee



Katie Johansen
Member Communications
Committee



Marti Kaiser
AEC/RCE Certification
Advisory Board



Greg Larson
FPC Advisory Committee



Jill Lee
Board of Directors,
Professional Standards
Committee



Scott Louser
Federal Legislative &
Political Forum, Public
Policy Coordinating
Committee



Jamie McLean
Board of Directors,
Broker Engagement
Council



Desri Neether
RPAC Major Investor Council



Kristin Oban
REALTOR® Safety
Advisory Committee



Nick Olson
Multiple Listing
Issues & Policies
Committee



Jason Schmidt
Real Property Valuation
Committee



Diana Zietz
Multiple Listing Issues
and Policies Committee



NDAR

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- Past President - Nick Olson

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Spring Education

Join Us!

April 16 - Online
Or
April 30/May 1
in-person

SCAN ME



Approved for 3 CE Hours & covers the Diversity, Equity, and Inclusion Mandatory Topic for 2025. This class also fulfills the NAR 3-year cycle requirement on Fair Housing.

“The Color of Real Estate”

The Color of Real Estate provides a deep dive into the historical government practices that shaped today's homeownership gap. This course empowers real estate professionals to implement diverse business strategies that promote fair housing and explore actionable ways to guide clients in building generational wealth through homeownership, investment, and financial literacy. By addressing the lasting effects of housing discrimination and offering tools for financial planning and community networking, this session equips agents to foster equity, drive meaningful change, and create pathways to economic stability for all.

COST: NDAR MEMBERS

\$50 - EARLYBIRD

\$75 - ONE WEEK PRIOR TO CLASS

\$100 - WALK-IN DAY OF CLASS

NON-MEMBERS:

\$75 EARLYBIRD

\$100 ONE WEEK PRIOR TO CLASS

\$125 - WALK-IN DAY OF CLASS



Instructor: Julia Lashay

Julia Lashay Israel is an internationally recognized speaker, TEDx speaker, and thought leader with over 23 years of experience training and coaching leaders globally. Renowned for her robust strategies and engaging style, Julia inspires professionals to embrace diverse perspectives, foster inclusion, and drive organizational growth.

REGISTER NOW!

- April 16 - Zoom Online Class (1-4 pm)
- April 30 - Fargo Holiday Inn (9 am-12 pm)
- May 1 - Bismarck Heritage Center (9 am - 12 pm)

For 2025 Education Requirements & Information:

www.ndrealtors.com/education

*Please Read NDAR's Refund Policy

If you plan on attending the classes and will need assistance relating to a disability, please contact NDAR as soon as possible. robyn@ndrealtors.com



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Dakotah Bank
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