# ND REALTOR®

**December 2024** 

Winter Issue

## ND REALTOR® of the Year Award

At the September REALTOR® Convention of the Dakotas, Heidi Hilzendeger, NextHome Legendary Properties, Bismarck, ND received the coveted State REALTOR® of the Year Award. This award is the highest honor that the State Association of REALTORS® can give to its members. The selection criteria is judged by the REALTORS® activities on the local, state and national level, on the amount of volunteer activities in their communities, personal business accomplishments and a high professional REALTOR® standard. She was chosen from among 6 other candidates nominated by their local Board of REALTORS®.

Hilzendeger has been a licensed REALTOR® since 2012 and is a member of the Bismarck Mandan Board of REALTORS® (BMBOR). Heidi has been a dedicated volunteer to our associations on the local and state level for many years, including serving on many committees.



Heidi Hilzendeger

NextHome Legendary Properties,

Bismarck, ND

2024 State REALTOR® of the Year

In 2025 Heidi will serve as Vice Chair of the NDAR Government Affairs Committee & has over the years served on numerous BMBOR & NDAR Committees.

Heidi is an RPAC Hall of Fame inductee in the North Dakota Association of REALTORS®. RPAC works to collect political contributions and aid candidates who support issues important to the real estate profession. Her entrepreneurial spirit, positive attitude, and strong work ethic continue to positively impact her home state of North Dakota. Her involvement and participation in the activities and organizations above encompasses the REALTOR® Spirit.

The North Dakota Association of REALTORS® consists of approximately 2,200 REALTORS® and 200 Business Partner Members with seven local boards throughout the State of North Dakota. These local boards and State Association are part of the National Association of REALTORS®, "The Voice for Real Estate" and America's largest trade association, representing one million+members involved in all aspects of the residential and commercial real estate industries.



Angela Haverluk Badlands



Josh Boschee Fargo Moorhead



Jon Broden Grand Forks



Sally Domke High Plains



Todd Fettig Minot



Angela Cymbaluk Williston

#### Inside this issue:

| President's Message2           | Ring Day10-1                             |
|--------------------------------|--|
| REALTORS® for Emeritus Status3 | Omega Tau Rho1                           |
| Chips from the Board6-9        | Convention of the Dakotas Highlights18-1 |

# **President's Message**



#### Nick Olson 2024 NDAR President

**Greetings NDAR members!** 

As the calendar year 2024 comes to a close, I want to say thank you. It was an honor to serve our roughly 2200 members as NDAR President.

Together, we faced many challenges and unknowns with the lawsuit and settlement, forms changes, market conditions and interest rates. Thankfully, most years are not like this, and we can soon tear off the final page from the 2024 calendar year. I am also extremely thankful for our NDAR staff, leadership, directors and committee members. The work that you do on behalf of the membership is remarkable.

In September, we hosted our neighbors from South Dakota as well as our NDAR membership, at the annual Convention of the Dakotas. We had a great lineup of educators, speakers, events and food. Kim Allard and Harrison Beacher were our instructors for continuing education, Harrison also took part in a "fireside" chat. Dr. Lawrence Yun, NAR Chief Economist, presented statistics and thoughts for the current state of the real estate market and gave a forecast for what he thinks is ahead. Events included Deuling Pianos, Family Feud, Golf and a Riverboat Cruise. From the comments that I received, it was a great Convention of the Dakotas, and I know that SDAR is already in the planning stages for hosting the 2025 Convention in Rapid City.

NAR NXT, the annual NAR Convention, was held in early November in Boston, MA. Overall attendance was down but the content was still great. Many of us that attended from North Dakota took part in the REALTOR® Relief Foundation 5k run/ walk. It was a chilly morning, but we all had a great time - raising money for a great cause. That event alone raised over \$100,000 for RRF's annual campaign.

Looking forward to 2025, we do not look to slow down our work for the association. The Forms Committee is diligently working on forms revisions and still creating a few forms as needed. It will also be a Legislative Session in 2025, we look forward to protecting private property rights and working closely with our lawmakers.

Thank you for all that you do, I wish you all a very Merry Christmas and best wishes for a happy, healthy and prosperous 2025!

### **North Dakota Association of Realtors®**

1616 Capitol Way | Bismarck, ND 58501 701-355-1010 | 800-279-2361 Fax 866-665-1011 info@ndrealtors.com | www.ndrealtors.com

### 2025 Officers

**President:** 

Integra Realty Group Jamie McLean 2401 46th Ave. SE, #102 Mandan, ND 58554

701-751-6377

jamesonmclean@gmail.com

**President Elect:** 

Kristin Oban

Century 21 Morrison Realty 1142 W. Turnpike Ave. Bismarck, ND 58501

701-223-6654

koban@c21morrison.com

**Vice President:** 

Desri Neether

**Capital Real Estate Partners** 400 East Broadway Ave Bismarck, ND 58501

701-557-7747

desri.realestate@gmail.com

**Past President:** 

Nick Olson

**BHHS Premier Properties** 

1815 38th St. S Fargo, ND 58103 701-356-3600

olson.nick1@gmail.com

Director at Large:

**Amber Carlton** 

**BHHS Premier Properties** 

1815 38th St. S Fargo, ND 58103 701-356-3600

acarlton@bhhspreproperties.com











Ninetta Wandler

### NAR Approves North Dakota REALTORS® for Emeritus Status

The Board of Directors of the National Association of REALTORS® approved two North Dakota members for Emeritus Status during the REALTORS® NXT Conference in November of this year.

These individuals have received the honor of Emeritus Status for

having been active members of the REALTOR® family for forty plus years as well as serving at least one year at the National level: Congratulations to Kari Myhre & Ninetta Wandler!



# NDAR Member REALTORS® Earn RPAC ND Hall of Fame Status







Desri Neether

Lorrie Nantt

Heidi Hilzendeger

Three North Dakota Association of REALTORS® members recently were inducted into the NDAR REALTOR® Political Action Committee (RPAC) Hall of Fame at the Convention of the Dakotas held in Bismarck, ND this past September.

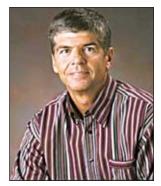
REALTORS® Desri Neether - Capital Real Estate Partners in Bismarck, Lorrie Nantt - RE/MAX Integrity Realty in Dickinson, and Heidi Hilzendeger - NextHome Legendary Properties in Bismarck are all recognized for contributing an aggregate of \$10,000 over the years to NDAR's Political Action Committee or Political Action

Fund (called Issues & Mobilization). Hall of Fame status requires annual investments to the REALTORS® POLITICAL ACTION

COMMITTEE (RPAC) that must result in an aggregate lifetime total of at least \$10,000.

RPAC, the REALTORS® POLITICAL ACTION COMMITTEE, is non-partisan and supports candidates who support the real estate industry.

## **NDAR Approves Emeritus Members**









**Neal Messer** 

Kari Myhre

Steven Schwab

Diana Zietz

Criteria for Emeritus Membership:

To be nominated for the honor of Emeritus Membership in NDAR, the nominee must:

Be a REALTOR® member in good standing of his/her local Board.

- Must have been a member for a cumulative period of 40 years and reached the age of 65.
- Must have completed five (5) years of service at the North Dakota State Association level as an officer, director, member

of standing committee, workgroup, taskforce, RVP, FPC, RPAC Trustee, or Issues Mobilization Trustee.

Must be nominated by his/her local Board.

At the September Board of Directors Meeting, NDAR Emeritus Memberships were approved for Neal Messer, Dickinson; Kari Myhre, Fargo Moorhead; Steven Schwab, Dickinson; and Diana Zietz, Dickinson.

### 2025 Officers Elected

Congratulations to the 2025 NDAR officers elected during the General Membership/Board of Directors meeting held at the 2024 Convention of the Dakotas in Bismarck, ND.

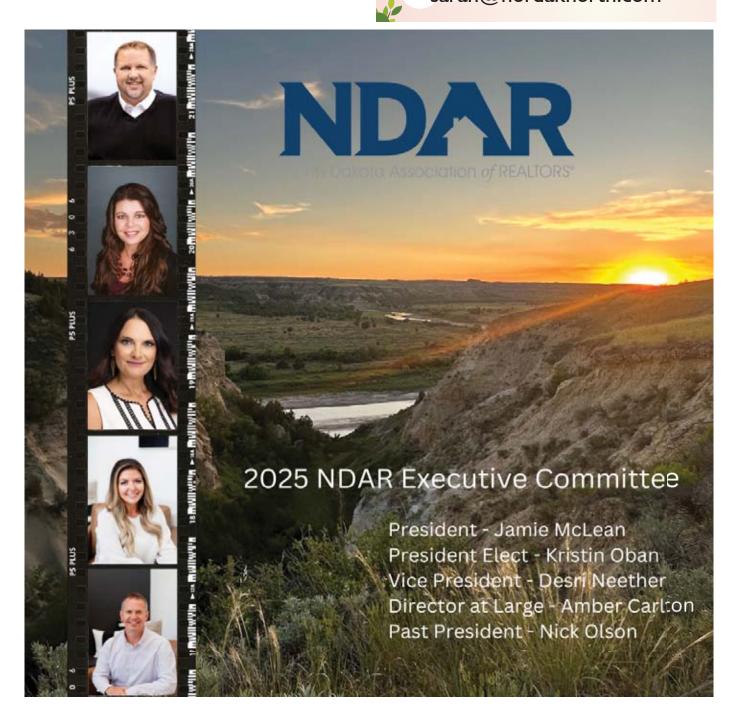
Jamie McLean, Bismarck Mandan - President Kristin Oban, Bismarck Mandan - President-Elect Desri Neether, Bismarck Mandan - Vice President

Also appointed as the NDAR Director at Large by 2025 NDAR President Jamie McLean is Amber Carlton, Fargo Moorhead.

Please support your newsletter by advertising in the

### ND REALTOR®

Contact Sarah at 1-800-658-3485 or email: sarah@nordaknorth.com



# **Chips From The Board**

#### Badlands BOARD OF REALTORS®

Current Membership: 131 Primary: 111 Secondary: 20

The Badlands Board of REALTORS® held our annual Paint with a Purpose event on October 10th. A good time was had by all, and this event helped the Badlands Board surpass their 2024 RPAC Goal!

At our October General Membership meeting, Executive Committee elections were held. There was a fantastic turnout at this meeting and our new team was selected: President, Alissa Mack; President-Elect, Angela Haverluk; Vice President, Chelsea Jones; Treasurer; Kristi Barkley; Director at Large; Ashlee Kelleher; Past President, Kyle Kuntz the newly elected Executive Committee members took their oath and were given their charge at our November General Membership by outgoing Past President, Tammie Braun.

REALTORS® and Business partners teamed up once again for North Dakota Ring Day on Friday, December 6th, ringing the bell for the Salvation Army.

We are looking forward to the 2025 year and what great things it has in store!

Chloe Gunderson
Association Executive

# Fargo-Moorhead Area ASSOCIATION OF REALTORS®

At the November Connections Luncheon, NDAR President Nick Olson officially installed our 2025 officers, including Katie Johansen (President), Arlin Fisher (President-Elect), Dawn Chadwick (Vice President), Kathryn Anderson (Director), Hollie Kietzer (Director), and Sarah Stock (Director). These leaders are set to guide our association in 2025, and we look forward to the new year with their vision and leadership.







During the same event, 2024 President Maureen Bartelt took the opportunity to recognize the exceptional service of the 2024 Board of Directors. Each Board member was presented with an "Own It" Gratitude Coin. These coins symbolize the REALTORS® Own It Spirit, reflecting the dedication and ownership our members take in their association, ultimately driving change and growth.

We're proud to share that FMR member Arlin Fisher was featured in REALTOR® Magazine for the meaningful volunteer work he and his wife, Sarah, have done. After the tragic loss of their 22-year-old son, Cameron, in a car accident in 2018, Arlin and Sarah created the Garden of Healing to support others dealing with grief. The article highlights their journey and dedication to making a difference. To read the full story, visit nar.realtor/magazine.

Finally, FMR looks forward to partnering with the Building Industry Association of the Red River Valley in support of the Home Builders Care Foundation for Giving Hearts Day in February. Home Builders Care impacts our community through building projects, empowering students, and shaping the future workforce. Last year, this partnership helped raise over \$32,000 for HBC! We are excited to continue our support of this cause in the new year.

Marti Kaiser, Association Executive

#### Grand Forks Area BOARD OF REALTORS®

We held a membership meeting at the GF Curling club that included a chili competition. We had 10 of our members make soup and all members present voted for their favorite. All the soups were delicious, and the voting was close. The winners were:

1st Place = Jess Rice 2nd Place = Shelly Overbo 3rd Place = Phil Vanyo





We held an Open House on October 8th so our members could come check out our new office.

Members volunteered at Northland Rescue Mission's Backpack Program which provides children in need with meals during the school year. Each child discreetly receives a food bag which includes 2 breakfast items, 2 main meal items, 2 fruits, 2 snacks, and 2 drinks.

We also installed our 2025 BOD officers at the November event with Rita Schuster serving as the installation officer. Congratulations to the 2025 BOD:

Ryan Bohn (President),
Russel Crary (President Elect)
Jess Rice (Treasurer)
Katlyn Soli (Secretary)
Cassie Braaten (1yr Directors)
Tim Bernhardt (1yr Directors)
Chris Greenberg (2yr Director)
David Smiley (2yr Director)
RuthAnn Halvorson (MAR Director)
Jon Broden (Past President)

We would like to give a huge thank you to Phil Vanyo, Eric Muus and Kerry Strom for all they have done to help make our association better.

We are participating in our annual Adopt a family program through GF County Social Services. The agents and affiliates buy Christmas gifts for families in need. The families provide us with a wish list of items and the agents and affiliates never disappoint in their generous giving.

We also participate in the Listen Center's Christmas tree program. Where many local businesses decorate Christmas trees which are then donated to families in need.

Mike Thompson, Association Executive





**Chips From The Board** continued from page 7 —

### **High Plains**

#### Association OF REALTORS®

Happy Holidays from the High Plains Association of REALTORS®! How does every year go so quickly?





Our members hosted a successful Student Drive in October. We collected snacks and toiletries for elementary, middle and high school students in Jamestown and Valley City! See photos of our members delivering the drive items at the schools.

We held our HPAR Ring Day early in Jamestown this year. The local Cash Wise is the best location. Valley City members will bell ring on 12/9.

Our annual winter event is in Valley City on December 11th. We will be having a social hour, a lovely sit-down dinner, playing





Bingo, doing a silent auction and a few raffles for charities and RPAC/Issues and Mobilization. We will also install our 2025 Officers at the event. It's sure to be a great time and a wonderful way to end the year!

Merry Christmas and Happy New Year! Cheers to 2025! Laura Stafslein, Association Executive



Shirley Dukart

Real Estate Professionals

0: 701.483.6789 • F: 701.483.6770 Cell: 701.290.2283 269 16<sup>th</sup> Street W, Suite A Dickinson, ND 58601

shirleydukart@homeandlandcompany.com

#### Williston **BOARD OF REALTORS®**







The Williston Board of REALTORS® has been super busy these last few months. With the colder weather nearing we held a winter gear drive for our local and rural schools a couple of months ago. WBOR members went above and beyond getting these kid's winter gear! All schools were super thankful.

Our Government Affairs committee held an RPAC/Issues & Mobilization Investment contest this year and we are proud to announce that Kathryn Kihle is the winner for 2024! Congratulations Kathryn! Well deserved.

WBOR also decided to shake our annual holiday party up this year. Rather than having a traditional Christmas party we put on a Thanks & Giving event. Through the donations of our amazing members, we were able to donate over 50 boxes with a full Thanksgiving dinner inside to families in need! As sad as we are to see 2024 come to an end, we cannot wait to hit the ground running in 2025! Merry Christmas and Happy Holidays from the Williston Board of REALTORS®.

Abby Steen, Association Executive











# NORTH DAKOTA REALTOR®

Every holiday season, many state and local associations participate in Salvation Army Ring Days. This is a great way for REALTORS® across the nation to come together in support of a cause near and dear to their hearts: housing.

This day in our state is a day when REALTORS® around North Dakota unite to volunteer at as many of the Salvation Army red kettles as possible in their local communities.

Since 2010, more than 30 other states have joined in this cause! The best part about this event is that the dollars raised at each kettle stay in their local communities.

- The Salvation Army operates hundreds of housing facilities that provide everything from one night of shelter to a permanent home. Every night, The Salvation Army houses more than 27,000 people across America.
- In addition to providing housing, The Salvation Army offers rent and mortgage assistance for families facing foreclosures.













# RING DAY SUCCESS ACROSS THE STATE

















### **REALTOR®** Association Awards Good Neighbor Award



Arlin Fisher of Park Company REALTORS®, Fargo received the Good Neighbor Award at the REALTOR® Convention of the Dakotas in Bismarck, ND. The Good Neighbor Award recognizes REALTORS® for their efforts in community and charitable service and is awarded every

other year during the REALTOR® Convention.

Nick Olson, President of the North Dakota Association of REALTORS® states, "We created the Good Neighbor Award to recognize REALTORS'® efforts to make their communities a better place to live." He further explained, "REALTORS®

are generally very involved in their communities and often times, it goes unnoticed. We want to recognize our

members who are not only businesspeople, but also give back to their communities, dedicating themselves to community services projects while serving the needs of their real estate clients."

> Fisher commits his volunteer time to Garden of Healing Park & Crosses for Cameron and is very instrumental in both entities. The shared mission of GHOP & CFC is to provide education, support, and hope through organ donation activities and to improve the community's physical and emotional health via the Garden of Healing Park in Fargo,

ND. Arlin has volunteered many hours, and his passion and energy are contagious. He lives the mission every day and educates the community about the



Good Neighbor see page 13



#### Good Neighbors continued from page 12

programs and resources available for organ donation.

As a co-worker stated, "Arlin is the epitome of a Good Neighbor. With his involvement in his community and his willingness to 'step it up' when others need help, Arlin helps grow his community and makes it a better place to live."

The North Dakota Association of Realtors® consists of approximately 2,200 REALTORS® and 200 Business Partner Members with seven local Boards throughout the State of North Dakota. These local Boards and State Association are part of the National Association of Realtors®, with a combined membership of over 1,200,000 which is the largest trade association in the United States.

For further information please contact: Jill Beck - 701-355-1010







Business Hours Mon - Thurs 8am-5pm Friday 8am - 1:30 pm

1616 Capitol Way Bismarck, ND 58501

www.ndrealtors.com

Phone: 701.355.1010







Omega Tau Rho recipients Brenda Foster, Nick Olson, and Beth Mayer

# Omega Tau Rho

Since its creation in 1950, the honorary fraternity Omega Tau Rho, represented by the Medallion of Service, is awarded by the State Associations in recognition of a member's various leadership skills. The Medallion of Service is awarded as a token of the high esteem in which inductees are held by their fellow Realtors® and symbolizes the recognition and appreciation accorded to them for their contributions to the National Association of Realtors® and its affiliated Institutes, Societies and Councils.

Medallions are awarded to those who have honorably completed their term of office as:

- An officer or director of the National Association of Realtors® including members of the Executive Committee; or
- An elected officer of any Institute, Society or Council, or a governor or director thereof; or
- 3. A president of a State Association.

Also eligible are staff members of the National Association of Realtors® with 10 years of service, except the Executive Vice

President, Senior Vice Presidents, Comptroller and General Counsel who are eligible after 1 year. Membership was also awarded to State Realtors® of the Year, Realtor® Emeriti of the National Association, and to Executive Officers of local boards and State Associations with 10 years of service.

Once a medallion is awarded, the recipient is a member for life and cannot receive the award again. This award is truly an honor as it marks exemplary dedication and service by Realtor® members to their organization.

The 2024 Omega Tau Rho recipients are:

Brenda Foster – 2024 RRC President – Capital Real Estate Partners, Bismarck Mandan

Nick Olson – NDAR 2024 State President – Berkshire Hathaway HomeServices Premier Properties, Fargo Moorhead

Beth Mayer – 10 Years of Service Association Executive – Minot Board of REALTORS®

## Growing Relationships. Changing Lives.

CENTURY 21.

Morrison Realty

CENTURY 21
FINE HOMES
& ESTATES.

Morrison Realty

FARM & RANCH.
Morrison Realty

CENTURY 21 COMMERCIAL

Morrison Realty

Serving Bismarck, Dickinson, Jamestown, and surrounding areas.

### Continuing Education (CE) -- 2024-2025

CE requirements – Nov. 16, 2024 through Nov. 15, 2025 (NDAC 70-02-04)

**CE cycle** – Nov. 16, 2024 through Nov. 15, 2025 (70-02-04-02)

**North Dakota resident licensees** – Must meet the following CE requirements to renew as active for 2026. (70-02-04-01)

Non-resident and reciprocal licensees – Must meet CE requirements in their state of residence only. (70-02-04-04)

**Total CE hours required for resident licensees** -- 12 CE hours total from NDREC-approved courses. Current CE cycle requirements include the same 2 mandatory topics for all licensees – whether brokers, broker associates, or salespersons. (70-02-04-02)

No limit on number of CE hours that can be taken in 1 day.

**No grace period** – There is no grace period to complete required CE. (70-02-04-02)

If required CE is not completed by Nov. 15 -- Licensees must renew as inactive for 2026 to avoid potential disciplinary action if CE was not completed as required. If the licensee renews as inactive due to late completion of CE, the licensee can transfer the license to active effective Jan. 1, 2026 or later, provided CE is completed. (70-02-04-01)

Salespersons licensed before Jan. 1, 2025 – Must complete the mandatory 3 hours on diversity, equity, and inclusion plus the mandatory 3 hours on vacant property and other real estate scams and frauds, plus 6 hours on elective topics for a total of 12 hours.

Salespersons first licensed in 2025 – Are exempt from CE requirements for their first renewal. (70-02-04-15) Broker associates - Must complete the mandatory 3 hours on diversity, equity, and inclusion plus the mandatory 3 hours on vacant property and other real estate scams and frauds, plus 6 hours on elective topics for a total of 12 hours.

**Brokers** -- Must complete the mandatory 3 hours on diversity, equity, and inclusion plus the mandatory 3 hours on vacant property and other real estate scams and frauds plus 6 hours on elective topics for a total of 12 hours.

Brokers newly licensed after Nov. 15, 2024 – If new brokers passed the broker license exam this CE cycle, they are exempt from CE requirement for this CE cycle. (70-02-04-15)

<u>Licensees who are CE course instructors</u> – Can request 1 hour of CE credit for every hour as an instructor of a unique course taught this CE cycle, not to exceed 50 percent of CE required and not to replace any mandatory CE requirement. (70-02-04-16)

<u>Licensees who have been continuously licensed since Jan. 1, 1969</u> -- Are exempt from CE. (43-23-08.2(3)) <u>Licensees who request to activate an inactive license</u> – Must meet the CE requirements of 70-02-04-02 for each CE cycle the license was inactive, not to exceed the number of hours required for the 3 CE cycles prior to reactivation. This CE must have been completed within the 3 years immediately preceding the license activation. (70-02-01-05(4))

**Approved courses** – Licensees must take courses approved by the ND Real Estate Commission to earn mandatory and elective CE. (70-02-04-02) The ND Real Estate Commission also will accept CE credit for courses approved by other state real estate commissions. See a list of currently approved courses here: https://www. realestatend.org/licensees/education-2/approved-courses/

Course certificates of completion -- Licensees must receive and retain a certificate of completion from the course sponsor after each course, provided the licensee was present for at least 90% of the classroom hours. The certificate shall contain licensee's name, course title, course number, date, location of course, number of approved credit hours, and course sponsor or instructor. (70-02-04-21)

<u>Licensees are responsible for their CE recordkeeping.</u> -- The ND Real Estate Commission is not required to maintain a list of licensees and their CE. (70-02-04-21)

### **Sending Earnest Money Requests**

Easy as 1-2-3



# Sending Earnest Money Requests Seamlessly with TrustFunds

Agents can save time and simplify transactions with TrustFunds MLS-integrated earnest money tool. Sending earnest money requests to buyers is as easy as 1-2-3!

- 1. Log in to your MLS, locate the property listing, and click the TrustFunds icon
- 2. Enter the buyer's name, email, and earnest money amount
- 3. Click "Notify Buyer" and you're done!

TrustFunds will send your buyer an email requesting them to submit their earnest money through our safe and secure portal.

Best of all, everyone involved in the transaction gets notified in real time, every step of the way.

#### Watch our 0:46 video!

No more paperwork, chasing checks, or dealing with wires – TrustFunds makes the process fast, secure, and convenient for everyone involved. Plus, it's fully integrated with your MLS for a streamlined workflow!

Have questions? Check out your Support Center.





## **Calendar of Events** 2025

|               | 2025                                    |              |                     |                                |                     |                    | /                       |   |     |                     |                |                     | ١.                  | /                           |    |   |       |     |                      |      |                     |                     |   |
|---------------|---|--------------|---------------------|--------------------------------|---------------------|--------------------|-------------------------|---|-----|---------------------|----------------|---------------------|---------------------|-----------------------------|----|---|-------|-----|----------------------|------|---------------------|---------------------|---|
| Jan 7         | Legislative Session Starts,             | Bismarck,    |                     |                                | ı                   |                    |                         | 4 |     | -                   |                | ř                   |                     |                             | 4  |   | -     |     | )                    |      |                     |                     |   |
| Jan 22-25     | REALTOR® Party Training Conference,     | Washington,  | ,                   | - 10                           | NUA                 |                    |                         |   | ,   |                     |                | RUA                 | - Pour              |                             |    | , |       |     | MAS                  | 200  |                     |                     |   |
| Jan 30        | NDREC Meeting,                          | Bismarck,    |                     | <b>H</b> T                     |                     | T                  | 3 4                     |   |     |                     | 7              | w                   | T                   | , ,                         |    |   |       |     | T V                  | v T  | ,                   | 5                   |   |
| Feb 4-5       | Legislative Impact Day & NDAR Meetings, | Bismarck,    | 5<br>12<br>19<br>26 | 6 7<br>13 14<br>20 21<br>27 28 | 8<br>15<br>22<br>29 | 16 23 2            | 10 11<br>17 16<br>34 25 | 5 | 1 1 | 5 9<br>6 17<br>7 24 | 11<br>18<br>25 | 5<br>12<br>19<br>26 | 6<br>13<br>20<br>27 | 7 6<br>14 15<br>21 2<br>28  | 3  |   | 2 0 1 |     | 11 15 16 17 25 2     | 9 20 | 7<br>14<br>21<br>28 | 6<br>15<br>22<br>29 |   |
| Feb 23-26     | RPAC Presidents Circle Conf,            | Orlando,     |                     |                                |                     |                    |                         | 4 |     |                     |                |                     |                     |                             | 4  |   | 80    | 31  |                      |      |                     | -                   | 4 |
| Mar 27        | NDREC Meeting,                          | Bismarck,    | -                   | H T                            | APRIL               | ,                  |                         |   | -   |                     | ,              | w                   | ,                   | . ,                         |    |   |       |     | JUI<br>T V           | HE T |                     | •                   |   |
| April 1-4     | AE Institute,                           | Denver,      | 6 13                | 7 B                            | 9<br>%              |                    | 4 5<br>11 12<br>18 19   | 2 |     | 5                   | 6              | 7 14                | 8<br>15             | 9 K                         | ,  |   | 15. 1 | 9 1 | 10 1                 | 1 12 | 6<br>U<br>20        | 7<br>14<br>21       |   |
| April 8-9     | REALTOR® Broker Summit,                 | Louisville,  | 27                  | 21 22<br>28 29                 |                     | 24                 | 25 26                   | 4 | 2   | 5 24                | 27             | 26                  |                     | 23 2-                       | 4  |   | 29 3  |     | 14 2                 | 5 24 | 27                  | 20                  | 4 |
| April 22-23   | Region 8 Retreat,                       | Tental       | -                   |                                | JULY                |                    |                         |   | 7   |                     | AL             | KUS                 | T T                 |                             |    | , |       | SI  | PTE                  | мве  | R                   |                     |   |
| May 8         | NDREC Meeting,                          | Bismarck,    | 6                   | H T                            | 2 9                 | 1 10               | 4 5<br>11 12            |   |     |                     | 5              | *                   | 7                   | 1 2                         |    |   |       |     | 2 :                  | V T  | 5 12                | <b>5</b><br>6       |   |
| May 31-June 5 | REALTORS® Legislative Mtgs.,            | Washington,  | 13<br>20<br>27      | 14 15<br>21 22<br>28 29        |                     | 17 1<br>24 2<br>31 | 16 19<br>25 26          |   | 2   | 0 F                 | 19 26          | 13<br>20<br>27      | -                   | 15 W<br>22 2<br>29 3        | 3. |   |       |     | 96 T<br>23 2<br>30   | 7 16 | 26                  | 27                  |   |
| June TBD      | NDAR BOD & Committee Meetings,          | Grand Forks, | -                   | 00                             | тов                 |                    |                         | 1 | ,   |                     | MOS            | EME                 | NED.                |                             | 1  | , |       |     | 100                  | MBE  |                     | ĺ                   | • |
| June 18-19    | State AE Mtg.,                          | New Y        | 5                   | H T                            | *-                  | 7 1                | 5 S                     |   |     |                     | 7              | w                   | 7                   |                             |    |   |       | -   | 7 4                  | V T  | 5                   | 5 6                 |   |
| Aug 11-12     | Leadership Summit,                      | Chicago      | 12<br>19<br>26      | 6 7<br>13 14<br>20 21<br>27 28 | 15<br>22<br>29      | 16 23 2            | 17 18<br>24 25<br>31    |   | 1   | 0 9<br>6 17<br>3 24 | 18 25          | 12 19 26            |                     | 7 8<br>14 1<br>21 2<br>28 2 |    |   | 20 2  |     | 16 F<br>23 2<br>30 1 |      | 19                  | 20 27               |   |
| Sept 10-12    | REALTOR® Convention of the Dakotas,     | Rapid City,  |                     | one di                         | 90576               |                    |                         | 4 | 3   | 10                  | 2070           |                     | 2556                | 154 B                       | 4  |   | 1016  | 100 | 20533                | 800  |                     | 4                   | 4 |
| Nov 12-17     | NAR Convention,                         | Houston,     |                     |                                |                     |                    |                         |   |     |                     |                |                     |                     |                             |    |   |       |     |                      |      |                     |                     |   |

<u>Legislative Dates:</u> Session Starts – Jan 7<sup>th</sup> Crossover for Bills – Feb 28 80th & Last Dav of Session - Mav

### **2025 NDREC Meetings**

January 30, March 27, May 8

# NDAR Board of Directors/General Membership Meeting – Bismarck ND



At the 2024 REALTOR® Convention of the Dakotas, NDAR held its September Board of Directors meeting and its General Membership Meeting.

President Nick Olson invited Casey Chapman, NDAR Legal Counsel, to speak. Casey announced his upcoming retirement from his role with NDAR. He thanked the REALTORS® he has worked with over the past 40 years and expressed a desire to assist with the transition to a new Legal Counsel. Following Casey's announcement, Shawn Ostlie asked for a motion to bestow on Casey Chapman an Honorary Lifetime Membership to NDAR in recognition of his years of service. The motion carried unanimously.

President Olson then gave the President's Report, which included an update on the Statewide Forms Committee. Jill Beck, CEO, provided a summary update of the budget, and Mike Inman, Chair of the REALTOR® Relief Foundation, spoke

about the importance of RRF. Additionally, Scott Wendl, Region 8 Vice President, gave updates from NAR, including reminders about free ABR course opportunities, the surrogates program, existing home sales, REALTOR® Safety Month, and NAR NXT in November.

Jamie McLean announced his appointment of Amber Carlton to Director at Large for 2025, and the Board ratified the appointment.

During the General Membership Meeting, Shawn Ostlie, Chair of the Nominating Taskforce, requested a unanimous motion to approve Kristin Oban as President Elect and Desri Neether as Vice President for 2025. A unanimous motion was also requested for the changes to the NDAR bylaws.

Maureen Bartelt, Chair of the RPAC Fundraising Committee, congratulated the Williston Board of REALTORS® for being the first board to make their annual goal. She also recognized those in the 2024 NDAR Hall of Fame: Heidi Hilzendeger, Desri Neether, and Lorrie Nantt. Lee Porter, NAR RPAC Fundraising Chair for Region 8, also spoke about the RPAC stats from a national level.

Further committee updates were provided by the NDAR Keep it Local Taskforce, RPAC Trustees, and the Government Affairs Committee. Additionally, representatives from the Bank of ND presented on the program Smart with My Money, and Spare Key gave a presentation as well.















#### NDAR Election of 2025 Officers and Installation:

President – Jamie McLean, Integra Realty Group, Bismarck Mandan; President Elect - Kristin Oban, Century 21 Morrison Realty, Bismarck Mandan; Vice President - Desri Neether, Capital Real Estate Partners, Bismarck-Mandan; and Director at Large – Amber Carlton, BHHS Premier Properties, Fargo Moorhead.

State REALTOR® of the Year: Heidi Hilzendeger, NextHome Legendary Properties, Bismarck-Mandan.

Nominees: Josh Boschee – Fargo Moorhead, Jon Broden – Grand Forks, Angela Cymbaluk – Williston, Sally Domke – High Plains, Todd Fettig – Minot, and Angela Haverluk – Badlands.

**2024 Good Neighbor Award:** Arlin Fisher, Park Company REALTORS®, Fargo-Moorhead

Garden of Healing & Crosses for Cameron

Nominees: Joshua Jaster (Fargo Moorhead) Downhome/ Unseen/Moorhead Youth Hockey, Kalyn Ness (Bismarck Mandan) Central Dakota Humane Society, Trude Skalicky (Minot) American Foundation of Suicide Prevention/Out of Darkness Walk.

Omega Tau Rho Awards: For serving as the 2024 Dakotas RRC Chapter Chair, Brenda Foster, Capital Real Estate Partners, Bismarck. Serving as your 2024 NDAR President – Nick Olson, BHHS Premier Properties, Fargo-Moorhead and Beth Mayer, AE of the Minot Board of REALTORS® 10 Years of Service as the Association Executive.

# Congrats to all!



















2025 NDAR Board of Directors, Local Board AE's, & Committee Chairs attended the 2-day Leadership Planning Retreat in Riverdale, ND.





Don't Be "That Agent."
Fulfill Your NAR® Code of
Ethics Training Requirement
Before 12/31/24!





Ofter valid wrift 12/31/24 on real extate Continuing Education and Post-Licensing products only. The CE Shop's ethics courses meet the SEAT/ORS\* Code of Ethics Taxining Requirement. You will need to confirm with your local REALTOR\* association. If they will accept it, Education provided by The CE Shop. 02/324 The CE Shop Lice. All Rights Binerived.



### **2025 NAR COMMITTEE APPOINTMENTS NORTH DAKOTA ASSOCIATION OF REALTORS®**



**Maureen Bartelt** RPAC Participation Council



**Daryl Braham** Board of Directors, Strategic Planning Committee



Scott Breidenbach **Global Business & Alliances** Committee



**Amber Carlton** Housing Opportunities Committee



**Cindy Harvey** Risk Management Issues Committee



Heidi Hilzendeger Membership Policy and Board Jurisdiction Committee



**Katie Johansen** Member Communications Committee



**Marti Kaiser** AEC/RCE Certification Advisory Board



**Greg Larson**FPC Advisory Committee



Jill Lee Board of Directors. Professional Standards Committee



**Scott Louser** Federal Legislative & Political Forum, Public **Policy Coordinating** Committee



**Jamie McLean** Board of Directors, Broker Engagement



**Desri Neether RPAC Major Investor Council** 



**Kristin Oban** REALTOR® Safety Advisory Committee



**Nick Olson** Multiple Listing Issues & Policies Committee



**Jason Schmidt** Real Property Valuation Committee



**Diana Zietz** Multiple Listing Issues and Policies Committee



# North Dakota Association of REALTORS® 2025 Officers & Directors

### **NDAR**

**Vision**: NDAR is the trusted voice of real estate and the advocate for a better real estate future. **Mission:** To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS.



President \*Jamie McLean c2EX

Integra Realty Group 2401 46th Ave. SE, #102 Mandan, ND 58554 701-751-6377 / Cell 701-425-8310 jamesonmclean@gmail.com



President Elect \*Kristin Oban

GRI, SFR, MRP, C2EX

Century 21 Morrison Realty 1142 W. Turnpike Ave. Bismarck, ND 58501 701-223-6654 / Cell 701-220-1296 koban@c21morrison.com



Vice President \*Desri Neether

ABR, PSA, C2EX

Capital Real Estate Partners 400 E. Broadway, Ste 410 Bismarck, ND 58501 701-955-4189 / Cell 701-955-4189 desri.neether@gmail.com



Director at Large \*Amber Carlton GRI, EPRO, AHWD, C2EX

BHHS Premier Properties 1815 38th St. S Fargo, ND 58103 701-356-3600 / Cell 701-640-8326 acarlton@bhhspreproperties.com



Past President \*Nick Olson

GRI, ABR, CRS, AHWD, PSA, C2EX

BHHS Premier Properties 1815 38th St. S Fargo, ND 58103 701-356-3600 / Cell 701-866-5600 olson.nickl@gmail.com



National Director Daryl Braham

CRB, GRI, AHWD, C2EX

Coldwell Banker Crown REALTORS® 2632 47th St. S., Suite 103 Fargo, ND 58104 701- 478-3390 / Cell 701-306-7185 dbraham@ionleadership.com



National Director Jill Lee

ABR, CRB, CRS, GRI, SRS, EPRO, MRP, PSA, SFR, RENE, AHWD, C2EX

> Realty ONE Group Caliber 1418 2nd Ave. W Williston, ND 58801 701-609-5302 / Cell 701-770-1094 jillkjorstad@yahoo.com



Badlands Ashlee Kelleher

ABR, EPRO, C2EX

Century 21 Morrison Realty 1524 Prairie Ave., Ste B Dickinson, ND 58601 701-227-1234 / Cell 701-290-7342 ashlee.kelleher@yahoo.com



Badlands Alissa Mack

GRI, ABR, CRS, AHWD, PSA, C2EX

Home and Land Company 269 16th St W. Ste A Dickinson, ND 58601 701-483-6789 / Cell 701-260-0669 alissamack@homeandlandcompany.com



Bismarck Bill Dean

GRI, ABR, CRS, AHWD, PSA, C2EX

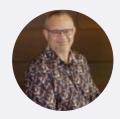
Better Homes & Gardens RE 1022 E. Divide Ave. Bismarck, ND 58501 701-222-2217 / Cell 701-471-9506 wdeanx@gmail.com



Bismarck Jason Schmidt

GRI, SFR, C2EX

Oaktree LLP 1424 W. Century Ave. #102 Bismarck, ND 58503 701-223-7422 / Cell 701-226-2282 jason@oaktree-realtors.com



Bismarck Terry Stevahn

GRI, EPRO

Century 21 Morrison Realty 1142 W. Turnpike Ave. Bismarck, ND 58501 701-223-6654 / Cell 701-258-5859 terry@terry4homes.com



Fargo Jason Carrier

GRI, C2EX **Beyond Realty** 4832 Amber Valley Pkwy Fargo, ND 58104 701-540-5161 / Cell 701-318-4114 jason@beyondrealtyfm.com



Fargo Arlin Fisher

CRS, C2EX Park Company REALTORS 4170 41st Ave. S, Ste 102 Fargo, ND 58104 701-237-5031 / Cell 701-261-8812 arlin@parkcompany.com



Fargo Katie Johansen AHWD, C2EX

**BHHS Premier Properties** 1815 38th St. S Fargo, ND 58103 701-356-3600 / Cell 701-870-6385 katie@bhhspreproperties.com



Fargo Jamie R Swenson

GRI Park Company REALTORS 4170 41st Ave. S, Ste 102 Fargo, ND 58104 701-237-5031 / Cell 701-799-1779 jamierswenson@parkcompany.com



**Grand Forks** Ryan Bohn

Crary Real Estate 4551 S. Washington, Ste G Grand Forks, ND 58208 701-775-0013 / Cell 218-791-5184 ryanbohn8@gmail.com



**Grand Forks Russel Crary** 

**Crary Real Estate** 4551 S. Washington, Ste G Grand Forks, ND 58208 701-775-0013 / Cell 218-230-0032 russel@craryrealestate.com



**High Plains Austin Bauer** 

**KW Inspire Realty** 1209 5th Ave. SE Jamestown, ND 58401 701-252-8808 / Cell 701-260-9449 abauer@kw.com



**High Plains Kristy Sagaser** 

C2FX eXp Realty 2602 3rd Ave. SW Jamestown, ND 58401 701-368-8121 / Cell 701-269-5443 kristy.sagaser@gmail.com



Minot **Bonnie Domsteen** 

Century 21 Morrison Realty 500 20th Ave. SW Minot. ND 58701 701-833-1409/ Cell 701-839-0021 bonnie.domsteen@outlook.com



Minot Kash Lund ISA

Signal Realty 1541 South Broadway Minot, ND 58701 701-852-3505 / Cell 701-770-3933 kash.lund@hotmail.com



Williston Angela Cymbaluk PSA. SFR. C2EX

**Basin Brokers** 106 Main Street Williston, ND 58801 701-572-5560 / Cell 701-770-6046 angela@basinbrokers.com



Williston **Lucas Natwick** 

PSA C2FX

eXp Realty 3210 27th St. W. Ste 207 Williston, ND 58801 612-751-9303 / Cell 701-580-0564 lucas.natwick@exprealty.com

#### **NDAR Staff**



**CEO** Jill Beck



**Communications Director** Stephanie Jorritsma



Bookkeeping **Nancy Deichert** 



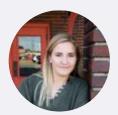
Administrative Assistant Robyn O'Gorman

#### **Local Association Executives & NDAR Committee Chairs**



AE Bismarck Mandan Wendy Spencer

Bismarck Mandan Board of REALTORS® 1616 Capitol Way - Bismarck 701-255-0712 wendy@bmbor.org



AE Badlands Chloe Gunderson

Badlands Board of REALTORS® 135 Sims, Ste 214 - Dickinson 701-483-0333 realtors@ndsupernet.com



AE Fargo Moorhead Marti Kaiser

Fargo Moorhead Area Association of REALTORS® 1535 42nd St. S, Ste 300 - Fargo 701-235-6679 marti@fmrealtor.com



AE Grand Forks Mike Thompson

Grand Forks Area Association of REALTORS® 1407 24th Ave. S, #340 - Grand Forks 701-775-4231 mike@gfndrealtors.com



AE High Plains Laura Stafslien

High Plains
Association of REALTORS®
PO Box 203 - Jamestown
701-936-9643
contact.hpar@gmail.com



AE Minot Beth Mayer

Minot Board of REALTORS® 212 S. Broadway, Ste 1 - Minot 701-839-8217 mmls@srt.com



AE Williston Abby Steen

Williston Board of REALTORS® PO Box 2372 - Williston 701-502-1839 willistonbor@gmail.com



Government Affairs Chair, Kristin Oban

GRI, SFR, MRP, C2EX

Century 21 Morrison Realty 1142 W. Turnpike Ave. - Bismarck 701-223-6654 / Cell 701-220-1296 koban@c21morrison.com



RPAC Fundraising Chair. Jill Lee

ABR, CRB, CRS, GRI, SRS, EPRO, MRP, PSA, SFR, RENE, AHWD, C2EX

Realty ONE Group Caliber 1418 2nd Ave. W - Williston 701-609-5302 / Cell 701-770-1094 jillkjorstad@yahoo.com



Professional Development Chair, Maureen Bartelt

CRB, GRI, AHWD, C2EX

BHHS Premier Properties 1815 38th St. S - Fargo 701-356-3600 / Cell 701-866-5600 mb@bhhspreproperties.com



RPAC Trustees Chair, Tate Cymbaluk

ABR, CRB, CRS, GRI, SRS, EPRO,

Basin Brokers 106 Main Street - Williston 701-572-5560 / Cell 701tate@basinbrokers.com



Forms Committee Chair, Nick Olson

GRI, ABR, CRS, AHWD, PSA, C2EX

BHHS Premier Properties 1815 38th St. S - Fargo 701-356-3600 / Cell 701-866-5600 olson.nickl@gmail.com



Communications Chair, Katie Johansen

AHWD, C2EX

BHHS Premier Properties 1815 38th St. S Fargo, ND 58103 701-356-3600 / Cell 701-870-6385 katie@bhhspreproperties.com

#### Region 8 RVP Bob Clark

AHWD, EPRO, C2EX

Lynskey & Clark Companies 118 South Main St. Stillwater, MN 55082 651-439-1412 Bob@Lynskeyclark.com





318 West Apollo Ave. Bismarck, ND 58503 701-355-1010 800-279-2361 info@ndrealtors.com



#### Cruising for a new home? Call us!







DOWNLOAD OUR APP

