

12/12/2022

To NDAR:

Hard to believe we are another year down of leadership. These years have been the most fulfilling years in real estate. The friends that have become family, mentors I have gained, and relationships that have continued to grow as time goes on are what keeps me going on this leadership path.

The trip to Orlando was nothing but an adventure. Flew in before the wonderful hurricane visited. A hurricane was not on my bucket list however I can now say "We did it!"

For 2022 I am the Vice Chair of Professional Development. Our charge this year was to recertify the GRI program for the states that have their own programs. We happily reported that all states have completed the recertification process.

I attended the C2EX Committee meeting to keep up on what is happening in that committee. Only to be surprised to hear that North Dakota won the C2EX Challenge AGAIN! I believe this is the 5th year we have obtain that grant due to our continued progress in member involvement. It was so fun to be sitting there get the surprise. Another highlight of attending that meeting was to learn that the C2EX platform will soon have an app. Some great features will be the ability to create accountability groups and challenges between friends! I look forward to those additions and being able to use it from an app will hopefully open it up for more members to use!

As most members know C2EX is a passion of mine. For those that attended the State Convention and heard me challenge Andy, I am SUPER HAPPY to report Andy earned his C2EX endorsement. 😊 I then challenged Patty from South Dakota at the Region 8 mtg. If you are needing a challenge to get it done please reach out. I am more than happy to keep hounding someone till it gets done!

I stepped in and out of many other meetings to try to hear what everyone is up to. The progress made at these meetings to support our industry is amazing. The knowledge gained from listening to "hot topics" or conversations had regarding different markets and situations occurring in their areas is the knowledge I continue to gain from attending these great conventions.

There were updates of all the current lawsuits and their progress. These legal issues are something we as Realtors need to stay updated on, as these are the issues that could possibly change our industry. Attending conventions is a great way to stay abreast to the current issues and the plans to continue to move forward and protect our industry.

I am excited to continue this leadership path and look forward to continuing my knowledge on current and future issues in our industry. I encourage anyone to reach out if they would like to learn about leadership! The fulfillment and life changing path I have been on is so rewarding. Thank you for the opportunity to be apart of it.

Sincerely,

Jill Lee