



North Dakota Association of REALTORS®

To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®

## **2020 General Membership**

**Thursday, September 17, 2020**

Zoom Video Conference Call - 10:00 am (cst)

### **2020 NDAR Board of Directors:**

Jill Lee - President, Mary Shelkey Miller – President –Elect, Shawn Ostlie – Vice President, Nick Olson – Director At Large, Amy Hullet – Past President, Pat Ohmberger – Regional Vice President, Daryl Braham, Vicki Roller, Michael Schwab, Jamie McLean, Joy Nelson, Kristin Oban, Darren Schmidt, Jeff White, Amber Carlton, Dawn Chadwick, Shane Cullen, Chris Feickert, Vicky Matson, Ryan Mullikin, Gloria Palm Connor, Claire Smith, Russel Cray, Jodi Danzl, Phil Vanyo, Tricia Seckerson, Tamie Dunn, Amber Kraft, Lisa Olson, Kari Donner

**Presiding: Jill Lee, President**

### **2020 General Membership Agenda**

1. Call to Order –Jill Lee, President
2. Welcome & Introductions
3. Invocation, Pledge of Allegiance, & REALTOR® Pledge – Nick Olson
4. Minutes from September 12, 2019 meeting (pg. 2-3)
5. NDAR Committee/Work Group Reports:
  - a. Government Affairs – Dave Lanpher, Chair
  - b. RPAC Fundraising – JoAnn Callahan, Chair (pg. 4)
  - c. Board of Directors Makeup/Research WG – Nick Olson, Chair
  - d. C2EX WG – Gloria Palm Connor, Chair
  - e. Convention WG – Joy Nelson, Chair
  - f. Statewide Forms WG – Amber Carlton, Chair
  - g. TrustFunds WG – Phil Vanyo, Chair
  - h. Health Insurance TF – Shane Cullen, Chair
  - i. Statewide MLS, Nancy Deichert, AE BMBOR
6. Federal Issues Update – Zack Rubin McCarry NAR Political Representative (11:00)
  - a. Greg Larson Flood Insurance Update (pg. 5-6)

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7. NDREC Update – Jeanne Prom, Executive Director
8. Legal Update – Casey Chapman, NDAR Legal Counsel
9. Candidate Forum: (pg. 7-13)
  - ✚ Shawn Ostlie, Candidate for President Elect
  - ✚ Kevin Fisher, Candidate for Vice President
  - ✚ Jamie McLean, Candidate for Vice President

Bylaw Change

Voting Link: <https://rogorman.wufoo.com/forms/s1eavccr1tb7td0/>

10. Spare Key Presentation – Erich Mische (11:30)
11. 2021 Convention Invite – Central Board of REALTORS® (video)
12. Adjourn



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**General Membership Meeting**  
**Thursday, September 12, 2019**  
**3:30 p.m.**  
**Deadwood Mountain Grand Events Center**  
**Deadwood, SD**

Board of Directors Present: Amy Hullet, President; Jill Lee, President-Elect; Mary Shelkey-Miller, Vice President; Nicole Schoeder, Director-At-Large; Daryl Braham, NAR Director; Vicki Roller, NAR Director; Michael Schwab, Desri Neether, Darren Schmidt, Joy Nelson, Kristin Oban, Karin Haskell, Vicky Matson, Shawn Ostlie, Nick Olson, Emily Johnson, Chris Feickert, Shane Cullen, Amber Carlton, Ryan Mullikin, Jodi Danzl, Phil Vanyo, RuthAnn Halvorson, Sally Domke, Lisa Olson, Tamie Dunn and Heather Kitzman.

Staff: Jill Beck, Dawn Watson and Robyn O’Gorman

Members Present: Scott Breidenbach, Roger Cymbaluk, ND Real Estate Commissioner; Casey Chapman, NDAR General Counsel; Al Jaeger, ND Secretary of State; Chris Feickert, Scot Nething, Beth Mayer, Marti Kaiser, Mitzi Bestall, Cindy Harvey, JoAnn Callahan, Nicole Billings, Sarah Schroeder, Kristi Hardy, Jamie McLean, Shari Anhorn, Amber Kraft, Lorrie Nantt, Sharon Lunski, Kenny Parcell, Kevin Sears, Tanya Keck, Patsy Chapman, Heidi Hilzendeger, John Colvin, Tate Cymbaluk, Shirley Dukart, Kari Donner, Tammie Braun, Angela Haverluk, Scott Louser, Judy Masklowski, Nancy Deichert and Mary Splichal.

1. Amy Hullet, President, called the meeting to order.
2. Minutes from the September 13, 2018 General Membership Meeting were approved as distributed. **M/S/C**
3. Election of Officers: Hullet said per NDAR Bylaws, Jill Lee, President-elect automatically ascends to President. Mary Shelkey Miller, candidate for President-elect, is running unopposed. Hullet presented the slate of candidates for Vice President. They are Shawn Ostlie and Phil Vanyo, both on the NDAR Board of REALTORS®. Both gave a brief talk on why they are running.

Hullet then suspended the meeting to allow members who had not yet voted by absentee ballot to vote. Members voted. The Balloting Task Force - Lorrie Nantt, Mitzi Bestall and Robyn O’Gorman were asked to take the ballots and count as the meeting continued. After ballots were counted Hullet announced that Shawn Ostlie would be the new NDAR Vice President for 2020.



#### 4. Board of Director's Meeting

a.) Hullet recognized and congratulated Desri Neether as this year's REALTOR® of the Year recipient.

b.) Hullet introduced Secretary of State, Al Jaeger. Al was a guest at the annual meeting and spoke to the membership and he personally thanked each one of the members for their support with the RPAC contributions last year that supported legislation.

c.) Hullet mentioned that they were 550 people in attendance at this year's Convention of the Dakotas. 250 of the attendees were from North Dakota.

d.) Hullet announced that Daryl Braham, NDAR National Director from KW Inspire Realty - Fargo, ND announced his intent to run for NAR President. Braham gave a short speech and asked the membership for their support.

e.) Hullet announced that the 2020 Dakotas Convention will be held in Grand Forks, ND at the Alerus Center September 16-18, 2020.

f.) Hullet announced that the registration for the 2019 REALTORS® Conference & Expo is now open. The conference will be held in San Francisco November 8-11, 2019.

g.) RPAC Recognition – Amy Hullet thanked all of those who have invested in RPAC. Karin Haskell also thanked everyone for RPAC/ISSUES Investments. Haskell mentioned that NDAR is so close to their annual goal. She encouraged all boards to work towards their boards goals. They also showed jackets that Major Investors will receive. They are one of a kind and will have the RPAC 50<sup>th</sup> logo as well as the NDAR 75<sup>th</sup> logo. Jackets will only be available to Major Investors.

h.) Scott Breidenbach member and chair of the ND Real Estate Commission, (NDREC) shared comments and updates from NDREC. He also thanked NDAR for their support and cooperation and invited all to attend their meetings.

i.) NAR updates were given and previous meeting due to timing of NAR officers arrival.

j.) John Colter introduced Ben Olson from Grand Forks who was the recipient of the Bob Freeberg Convention Scholarship. Ben encouraged everyone to go back to their local boards and reach out to new members and encourage and mentor them.

k.) Member Involvement – Hullet thanked those currently involved in leadership and committees and encouraged others to do so at all three levels.

There being no further business, the meeting was adjourned.

Respectfully submitted,

Dawn Watson, NDAR staff

2020 - ND RPAC/ISSUES BOARD INVESTMENTS (Updated - 9/8/2020)

	Board Goal	Total Investments	RPAC Investments	Issues Investments	Total # of Investors	% Total "R" Membership (11/1/17)	% of membership by Board size	Major Investor Goal (50,010)	Major Investor Actual	Presidents Club goal (.015/30)	Presidents Club actual	Capital Club goal (3.9%/75)	Capital Club actual	Pinnacle Club goal (.101%/200)	Pinnacle Club actual	# New Investors needed for 65%*	75% of Board Membership	% of Member Investing (goal = 65%)	Per Capita (\$30/member)	% of total RPAC/Issues raised	NAR Goal (30%)
Badlands*	\$7,742	\$5,946.00	\$3,506.00	\$2,440.00	82	95	5%	2	2	1	0	4	0	10	2		71	86%	\$62.59	77%	
Bismarck/Mandan*	\$38,626	\$29,920.00	\$20,491.00	\$9,429.00	203	474	24%	12	10	7	3	18	22	48	31		356	43%	\$63.12	77%	
Fargo/Moorhead*	\$64,540	\$44,396.00	\$22,229.00	\$22,167.00	462	792	40%	21	17	12	5	31	13	80	21		594	58%	\$56.06	89%	
Grand Forks*	\$19,802	\$3,280.00	\$2,075.00	\$1,205.00	61	243	12%	6	0	4	0	9	1	25	3		182	25%	\$13.50	17%	
Jamestown*	\$4,563	\$3,030.00	\$2,760.00	\$270.00	52	56	3%	1	1	1	1	2	0	6	0		42	92%	\$54.11	66%	
Minot*	\$17,113	\$7,016.40	\$6,731.40	\$285.00	126	210	11%	5	2	3	3	8	1	21	6		168	60%	\$33.41	41%	
Williston*	\$6,519	\$7,339.00	\$5,619.00	\$1,720.00	56	80	4%	2	4	1	2	3	2	8	1		60	70%	\$91.74	113%	
Members at Large*	\$2,445	\$180.00	\$180.00		6	30	2%	1	0	0	0	1		3			23	20%	\$6.00	7%	
NDAR*						0	0%	0	1	0	0	0		0			0				
<b>TOTAL</b>	\$161,360	\$95,161.40	\$60,085.40	\$35,076.00	1048	1980	100%	51	37	30	11	77	39	200	64		1486	59%	\$48.06	59%	
<i>2020 Major Members</i>																					
<b>MBOR</b>	<b>FMAR</b>	<b>GFAAR</b>	<b>WBOR</b>																		
Terri Benson Holmstrom	Jeff Bomen		Tate Cymbalak																		
Nancy Deichert	Scott Breidenbach		Roger Cymbalak																		
Karin Haskell	Marti Kaiser		JoAnn Callahan																		
Amy Hullet	Steve Lunde		Jill Lee																		
Greg Larson	Vicky Matson	<b>Jamestown</b>																			
Darren McLean	Jamie McLean		Mike Swartz																		
Joy Nelson	Melissa Mozley																				
Vicki Roller	Shawn Ostlie																				
Mary Shelley Miller	Gloria Palm Connor	<b>Badlands</b>																			
Mary Spichal	Karen Skjold		Lorrie Naant																		
	Vivian Thingstad																				
	Jodi Tollefson																				
	Tyler Walker	<b>MBOR</b>																			
	LuAnn White																				
	Jeff Shipley																				
<b>NDAR</b>																					
Jill Beck																					
Major Investment Amounts - Major \$1,000, Crystal R \$2,500, Golden R \$5,000 and Platinum - \$10,000																					
shaded = met goal																					

**NATIONAL FLOOD INSURANCE PROGRAM**

# A Real Estate Professional's Guide to Discussing Flood Insurance



**FEMA**

For more information about the NFIP and flood insurance, visit [Agents.FloodSmart.gov](https://agents.floodsmart.gov).

FEMA P-2092 | March 2020



# 1

## **Most homeowners insurance policies don't cover flooding.**

Where it can rain, it can flood. And just one inch of water in an average-sized home can cause \$25,000 of damage. Talking with your clients about flood insurance—even if it's not required—could inform their decision to protect their properties from flood damage and the economic devastation it can bring.



## **Transferring policies**

If the seller of a property has NFIP coverage on that building, that policy can usually be assigned to the buyer upon the sale. Let your client know that they have to work with the seller and the seller's insurance agent to assign the policy over to the buyer, and it has to be done on or before the closing date. Working with your client to facilitate this assignment of the flood insurance policy can often save premium money and/or make the purchasing process easier for the buyer.

# 2

## **They need to know their options before flooding happens.**

Expect a 30-day waiting period between purchasing the policy and the start date, with some exceptions. For example, if the initial purchase of a flood insurance policy is done in connection with a loan closing, there is no waiting period. Also, if a seller transfers their policy to the new property owner, coverage continues uninterrupted upon sale.



## **What should my client expect to pay?**

Flood insurance premiums vary depending on the construction date and flooding risk, among other things, for each building. The average property owner can purchase an NFIP policy for as little as \$2 a day. A licensed insurance agent can provide quotes for both building and contents coverage. In most cases, they are separate coverages with separate deductibles.

# 3

## **Flood insurance can protect the lives they are building.**

Your clients trust you to help them navigate the exciting—yet sometimes overwhelming—home-buying process. Being informed and sharing information on ways your customers can protect their investments builds your credibility and eases their minds.



## **Dispel the myth: Federal disaster assistance might not cover all damage.**

Disaster assistance may be available to community members under a Presidential Disaster Declaration, but it is unlikely to cover the cost of all damages and often must be repaid. This assistance comes in two forms: a U.S. Small Business Administration loan, which must be paid back with interest, or a FEMA disaster grant, which averages about \$5,000 per household. By comparison, the average flood insurance claim payment in the past five years was about \$69,000 and does not have to be repaid.

### **DO YOU KNOW?**

A property does not need to be near water to flood. In fact, more than 40% of all National Flood Insurance Program (NFIP) flood claims come from outside high-risk areas. Floods can be a result of storms, melting snow, hurricanes, water backup, broken water mains, and changes to land as the result of new construction, among other things.

Many states have disclosure laws for real estate professionals that address natural hazards, including floods. **Check with your state or local real estate professionals association for disclosure laws.**

**Encourage your clients to visit the resources below for more information:**

- **FloodSmart.gov:** Find an agent, understand flood risk, and find useful resources, including the interactive Cost of Flooding tool.
- **MSC.FEMA.gov:** View and download flood maps.

# OFFICIAL NOTICE OF MEETING

ALL REALTOR® members of the NDAR are hereby notified of the Annual General Membership Meeting as follows: Thursday, September 17, 2020 – 10:00 am - Live Zoom Meeting

## ELECTION OF OFFICERS (Electronic Voting Only)

### The Election

The election of officers and Bylaws change recommendation shall take place electronically from Monday, August 31<sup>st</sup> – Tuesday, September 29<sup>th</sup> with election results to be announced on Wednesday, September 30<sup>th</sup>. Electronic Voting Link: <https://rogorman.wufoo.com/forms/s1eavccr1tb7td0/>

### ARTICLE VIII. Section 1. Nominations Task Force

The Task Force shall nominate at least one candidate for each office and position on the Board of Directors, which is filled by election of the membership. Additional candidates, who must be members in good standing, may be placed into nominations by submitting a nominating petition, provided by the Association that contains signatures of at least 50 members in good standing. Such petitions must be received at the Association office no later than 45 days before the election.

Nominations by the Nominating Task Force and by petitions shall be disseminated to the general membership at least 30 days prior to the election. The election is held during the Annual Membership Meeting of the Association. \*Due to Covid-19 procedures have changed and elections of officers and bylaws changes to be held strictly electronic with voting open Monday, August 31<sup>st</sup> – Tuesday, September 29<sup>th</sup> with results announced on September 30<sup>th</sup>. Candidates will have a few minutes to speak at General Membership meeting on September 17<sup>th</sup> at 10:00 am. A link will be provided to vote at that time.

As the need should arise, the Task Force shall additionally nominate candidates for the position of Director to the National Association of REALTORS®.

### ARTICLE VI. Section 1. Annual Membership Meeting

The Association shall have an Annual Membership Meeting for its Members in the month of September at a time and place as has been designated by the Board of Directors. The meeting will always be held in conjunction with the Annual Convention of the Association. Members, as listed in Article II, Section 1, B, C, and D, and who are considered to be in good standing per Article III, Section 3, are entitled to fully participate and vote on all matters which come before the Annual Membership Meeting without any further restriction as to qualifications.

### Section 1(A). Voting procedures for REALTOR® Members. Voting in Person

REALTOR® and REALTOR® Associate members who are present at the annual or special membership meeting and who are members in good standing (Article III Section 3) shall be entitled to vote at such meetings. Voting link will be available during meeting.

### Absentee Voting

REALTORS® and REALTOR® Associates who are members in good standing (Article III, Section 3) and who are not present at the annual or special membership meeting may vote by absentee ballot. Absentee ballots will be published to members by the Association with descriptions of the substance of any proposals at least 30 days prior to a membership meeting.

### Section 1(B). Absentee Ballots

Absentee ballots must be received by the Association office 10 days prior to the annual membership meeting. \*Due to Covid-19 procedures have changed and elections of officers and bylaws changes to be held strictly electronic with voting open Monday, August 31<sup>st</sup> – Tuesday, September 29<sup>th</sup> with results announced on September 30<sup>th</sup>.

## 2020 ABSENTEE VOTING (Electronically Only)

Any REALTOR® member who will not be able to attend the General Membership Meeting on September 17, 2020 at 10:00 am held via LIVE ZOOM MEETING may vote via the electronic link below. Candidates will speak during the meeting & a link to voting will be provided at that time for voting as well. **ALL ELECTRONIC BALLOTS MUST BE RECEIVED AT THE NDAR OFFICE NO LATER THAN CLOSE OF BUSINESS ON SEPTEMBER 29, 2020.**

## NDAR Election of Officers: Electronic Voting Link

<https://rogorman.wufoo.com/forms/s1eavccr1tb7td0/>

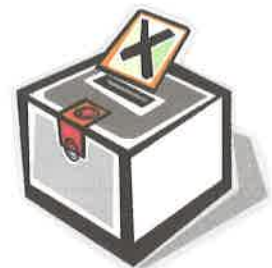
The Nominating Committee places in nomination the following REALTORS®:

\*Note: Mary Shelkey-Miller automatically advances to President per Bylaws.

**For President Elect:** Shawn Ostlie

**For Vice President:** Jamie McLean

Kevin Fisher





# Official Notice of Bylaw Change Proposal

(\*new language is underlined; language to remove is stricken)

All REALTOR® members of the NDAR are hereby notified of the General Membership Meeting as follows:  
Thursday, September 17, 2020 at 10:00 am – Live Zoom Meeting

## Board of Directors

### Section 1. Members

The government of the Association shall be vested in a Board of Directors. Only Members of the Association, as listed in Article II, Section I. B, C, and D, are eligible to sit on the Board of Directors. The Members of the Board of Directors shall be:

- A. All elected officers of the Association as listed, and for a term, as set forth in Article IV, Section 1.
- B. Directors at Large. ~~Effective 9-1-96, there shall be 3 Directors at Large, effective 9-1-97, there will be 2 Directors at Large, and effective 9-1-98, there will be 1 Director at Large for one year only.~~
- C. ~~Effective 9-1-97, each local Board shall be entitled to one Director for each fraction of 100 members.~~ Effective 12-1-21 Each board/association is entitled to two members plus an additional member for each fraction of 15% of membership. Membership counts to be taken July 1 for the following years allocation. Breakdown as follows:
- D. Those individuals who represent North Dakota as Directors of the National Association of REALTORS®. (They shall serve in staggered terms and in such number and for such period of time as determined by the National Association of REALTORS®.)
- E. The Immediate Past-President of the Association.
- F. Members of NDAR not serving as NDAR Director or director ex-officio but who serve in any capacity on the NAR Executive Committee (as defined within NAR's Constitution and Bylaws, Article V Section 1. (A)) shall serve during the term of their national position as an ex-officio member of the NDAR Board of Directors. Those members serving in the capacity of Vice President and Liaison or higher for NAR shall also serve as an ex-officio member of the NDAR Board of Directors for the year preceding their national term. *(added 2/11)*
- G. Ex-officio members (these individuals do not have power to vote nor do they need to meet the membership eligibility requirements of the regular Board.)
  1. The Association Executive from each Member Board.
  2. The President or (designated alternate) from any North Dakota society, council or institution.
  3. The Director (or designated alternate) from the North Dakota Real Estate Commission.

### Bylaws Change Proposal – As a whole

Article II. Section 1(b)

Article II. Section 1(c)



**Electronic Voting Link** <https://rogorman.wufoo.com/forms/s1eavccr1tb7td0/>

**Electronic Voting must take place no later than September 29, 2020.**

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## NDAR Candidate Q & A

The NDAR Nominating Committee met in August and interviewed the following candidates to be presented to the membership to be elected to office on September 30<sup>th</sup> upon the announcement of election results. Shawn Ostlie (Fargo Moorhead) for President Elect – Kevin Fisher (Fargo Moorhead) and Jamie McLean (Bismarck Mandan) for Vice President. Mary Shelkey Miller (Bismarck Mandan) will automatically advance to the office of NDAR President per Bylaws.

Electronic Voting Link: <https://rogorman.wufoo.com/forms/s1eavccr1tb7td0/>



Shawn Ostlie for NDAR President Elect

[View Shawn's Q & A](#)



Jamie McLean for NDAR Vice President

[View Jamie's Q & A](#)



Kevin Fisher for NDAR Vice President

[View Kevin's Q & A](#)

## Shawn Ostlie for NDAR President Elect

- 1. Please share why you have decided to submit your name to run for office to serve your peers and the real estate industry as a whole?** The longer I have been in this industry the more I realize how good it has been to me and the opportunities to grow it has provided. I want to be able to give back and this is something I enjoy doing having served at the local, state and now national level.
- 2. What previous leadership positions have you held either within the REALTOR® organization or outside of it?** I have served as committee chairs on the local and state level, and am now chair of a national committee. I have been on the Board of Directors for both the state and local levels, and in 2018 served as President of the Fargo Moorhead Area Association of REALTORS®
- 3. How (or why) did you get started in real estate?** I had a wonderful mentor who discovered me in a past life and thought I would be a good REALTOR®. I am very thankful for all of the guidance she has provided to me and continues to give. When you have a good mentor your chances of success are much higher. Thank you Vicky Sunde!
- 4. What is the most memorable moment in your real estate career?** There have been many. Some good, some not so good. Like most I have walked in on many instances that I cannot put on paper. Many of my most memorable moments have been when sitting at the closing table with those first time homebuyers and there are happy tears when you hand them their keys.
- 5. Your strong points?** I am a good listener and a good thinker. I do not rush to decisions and like to consider both the good and bad. If I am unfamiliar with the topics I am not afraid to ask questions and lean on people who know more than I do for more information.
- 6. Your specific plans or ideas for NDAR?** If elected I will put my all into the position. In this ever changing climate we are in, I think it's vital to remain flexible. So many things have changed and we are doing things we never thought we would. I do plan on staying as involved as I can at the national level to make sure we stay on top of issues within our industry.

**Jamie McLean for NDAR Vice President:**

**1. Please share why you have decided to submit your name to run for office to serve your peers and the real estate industry as a whole?**

My grandpa taught me early in life to always give back. I feel we are in the best business in the world that has given me so much. It is only right to give back. Also, since I became involved at the state level I have been introduced to so many great people. They have taught me a lot and have become friends along the way.

**2. What previous leadership positions have you held either within the REALTOR® organization or outside of it?**

Past Director at Large for NDAR, BMBOR NDAR director to state board, past chair for the Technology Committee with NDAR. Current Vice-Chair NDAR Government Affairs. Chair of BMBOR MLS Committee, Chair of BMBOR Government Affairs Committee. Past director on the Bismarck Mandan Board of REALTORS®, and also chaired several committee's with BMBOR. Appointed to State Gaming Commission. VP Lakewood Home Owners Association. Past School Board member. AVP regional manager TCF Bank.

**3. How (or why) did you get started in real estate?**

Moving back to North Dakota from Colorado, I was ready for a change out of the banking industry. I have always enjoyed all aspects of the home buying process and I felt it would be a good fit. The enjoyment you see when someone buys their first home. The challenge of every deal being different. For the most part it is because I like to help people and that is what a real estate agent does.

**4. What is your most memorable moment in your real estate career?**

My First day as a licensed real estate agent was my most memorable one. It was also the first day of the Bismarck/Mandan flood. I showed my clients several houses so they could move out of the flood zone area. We wrote an offer that was accepted and we ended up closing it 3 days later.

**5. Your strong points?**

Technology, leadership, problem solving and decision making, Teamwork and a strong work ethic.

**6. Your specific plans or ideas for NDAR?**

Continue the great work the current leadership has done. Work on getting more people involved at the state level. Improve professionalism in our industry. Continue improvement of technology that real estate agents use day to day. Work on ways to improve affordable housing.

**7. Anything additional you would like to share?**

If elected I will do my best to continue the great work that the current leadership at NDAR has done. I will continue to try to get more people involved in leadership. I will do everything I can to improve the professionalism in our industry. I will stay on top of new technology to help our agents do business better. I will be there for all REALTORS® in the state. I will be their voice.

## **Kevin Fisher for NDAR Vice President**

**1. Please share why you have decided to submit your name to run for office to serve your peers and the real estate industry as a whole?**

Real estate has been so beneficial to my family and myself that I feel this is a way that I can give back to an industry that has been so good to me. I enjoyed serving locally as President of FMAAR and now I am ready to dedicate my time and talent to my extended Realtor family by serving NDAR.

**2. What previous leadership positions have you held either within the REALTOR® organization or outside of it?**

- I was President of FMAAR in 2013.
- I served on the Board of Directors for FMAAR for 5 years.
- I was NDAR Director for another 2 years after being on the Board.
- I am the RPAC Trustee for Fargo.
- I am currently the chair for the FMAAR RPAC distribution committee
- I have been chair of both local and state RPAC committees.
- I served on the Cass County Planning Commission.
- I served on our Church Council.
- I have been involved in the following committees: RPAC (state & local) Government Affairs (state & local) / Forms Committee (local)
- I am a member of the North Dakota Hall of Fame for RPAC/Issues Mobilization contributions.
- I have been a major contributor to RPAC for the last 11 years.

**3. How (or why) did you get started in real estate?**

I am on my 17<sup>th</sup> year as a REALTOR®. I previously worked in the sporting goods industry but the company I worked for was acquired and changes were made. At this time I decided I wanted less overnight travel and to be home more with my (then) younger children. I had a long conversation with LuAnn White who was my former neighbor and still a friend and she encouraged me to pursue being a REALTOR®, so I did. Thank you LuAnn!

**4. What is the most memorable moment in your real estate career?**

My most memorable moment was this year when my dad was dying and how so many different REALTORS® from all over the state reached how to provide encouraging words and prayers. As a REALTOR® we are constantly competing with each other but at the same time this is the most supportive group of people I have ever worked with. When times are tough you see the true nature of most REALTORS® and how they genuinely care. As a REALTOR®, at the end of the day your competition is also your best friends.

**5. Your strong points?**

I have the experience to be successful (See question 2). I have already been President of FMAAR and now I look to take that experience to the next level.

My brother is a REALTOR® so I have the assistance back at home so my business will not suffer. I can be focused and dedicated to do my very best representing NDAR.

**6. Your specific plans or ideas for NDAR?**

I would like to work with President to be Mary Shelkey-Miller along with President Elect Shawn Ostlie to formulate a longer term plan that is initiated during Mary's presidency and carried forward with Shawn and then hopefully myself if I am to be elected. It is hard to accomplish anything of meaning in just one year but hopefully we can start a plan to benefit NDAR that will go forward for the future.

# **The Pledge of Membership**



**I AM A REALTOR®**

**I Pledge Myself**

To protect the individual right of real estate ownership and to widen the opportunity to enjoy it;

To be honorable and honest in all dealings;

To seek better to represent my clients by building my knowledge and competence;

To act fairly toward all in the spirit of the Golden Rule;

To serve well my community, and through it my country;

To observe the REALTORS® Code of Ethics and conform my conduct to its lofty ideals.