



To advocate for the success of our members in partnership with our local Associations and the National Association of REALTORS®

Minutes

Professional Development Committee

April 26, 2017 9:45 a.m.

Lewis & Clark Room, Courtyard by Marriot, Bismarck, ND

Present: Nicole Schoeder, Chair, Shawn Ostlie, Vice Chair, Dave Blumkin, Past Chair, Ben Schroeder, Director Liaison, Jamie McLean, Shane Cullen, Kristin Oban, Tricia Schlosser, Shari Timms, Diann Loper, Shari Anhorn, Amber Kraft, Alyx Pederson, Jill Kjorstad, Judy Maslowksi, Ninetta Wandler

Absent with Prior Notice: Vicky Matson, Lorrie Nantt, Desri Neether, Chris Feickert, Deborah Nichols, Judy Hoskin, Kristy Sagaser, Sarah Stock, Amber Carlton

Absent: Melanie Kitzan-Morel, Nick Leavy, Candi Steidler

Guests: Vicki Roller, Amy Hullet, Kevin Fisher, Dewey Uhler, Lynda Hartmann, Sue Heth, John Colter, Nancy Deichert, Nancy Willis, Mary Shelkey Miller, Greg Larson, Marti Kaiser, Arlin Fisher, Karin Haskell, Scot Nething,

Staff Liaison: Jane Marum, Jill Beck

Nicole Schoeder, Chair, called the meeting to order. Welcome and introductions were made.

The Committee Purpose was reviewed.

Minutes from the February 14, 2017, meeting were approved as presented. M/S/C

Google Class update: Attendance was good at all sites. The reviews were mostly positive except for the internet connectivity issue in Bismarck.

Professionalism Class task force update: Chair Shawn reported that the task force recommends looking at what the MNAR professionalism course has to offer. MNAR has offered to sponsor someone from FMAAR to attend the class and others on the task force are interested in attending as well. If the course isn't appropriate for our needs, we will develop our own course for 2018.

Additional discussion: Real Estate Commission (REC) could require a professionalism class and NDAR has send such a request per action of this committee; a class cannot be required through NAR, state or local associations; NAR has done studies finding that increasing hours is important but not the whole picture; professionalism is an attitude; Orlando has a Gold Key program that provides certification; Nebraska Team Leaders have to take 3 hours of team continuing education every four years focusing on the brokerage process.

Pre/post Licensure Education task force update: Chair Kristin reviewed the issues discussed by the task force: The current pre- and post-licensure CE requirements in North Dakota are not enough to ensure a high level of professionalism; what is the realistic number of hours to require?; can the CE providers do it?; we need to be clear about the reasons the change is necessary; and the exceptions to current pre-licensure requirements need to be reviewed.

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Kristin also reported on her involvement in the 2014 task force meetings. There was discussion at the time to compare pre-licensure hours required compared to the pass/fail rate on the test but this wasn't done. She said a statement was made at the time that the ND real estate licensure exam was designed so that agents could walk away from it with the minimal requirements to sell real estate.

The task force will continue their research on comparing our requirements with those of other states. Those states that have raised their requirements will be contacted for information on their curriculum and rationale for the increase.

NAR Diversity Class update: Jill Beck reported that the class is through REBAC, has been revamped, and can be taken online or in person. NAR grant money can be used creatively in combination with a community event.

Bridging the Gap class update: Jill Beck reported that she hasn't found any information on the class so far but she is still checking. It may have been a one-time offering.

Real Estate Commission Mandatory Topic: Agency has been chosen as the topic for 2018. Casey Chapman has been contacted about teaching it. A caravan will be offered with additional offerings by local boards upon request.

There being no further business, the meeting adjourned.

Respectfully Submitted,

Jane Marum
Staff Liaison

