



North Dakota Association of REALTORS®

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2017

BOARD OF DIRECTORS

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Lyn Dwyer, GRI

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VICE PRESIDENT

Amy Hullet

DIRECTOR AT LARGE

Jill Kjorstad, GRI,SFR

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Daryl Braham, CRB, GRI

Vicki Roller, CRS,GRI

REGIONAL VICE PRESIDENT

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Badlands:

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Bismarck-Mandan:

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Desri Neether

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Mary Shelkey-Miller, ABR, GRI

Fargo-Moorhead:

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David Blumkin, ABR, CRS, GRI

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Diann Loper

Minot:

Sue Heth

Shari Anhorn

Williston:

Jill Kjorstad, GRI, SFR

STAFF:

Jill Beck, *Chief Executive Officer*

jill@ndrealtors.com

Jane Marum, *Admin/Membership*

Services Director

jane@ndrealtors.com

Robyn O’Gorman, *Admin Assistant*

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Nancy Willis, *Gov’t Affairs Director*

nancy@ndrealtors.com

Minutes

RPAC Fundraising Committee

December 8, 2016 1:30 p.m.

Conference Call

Present: Scott Breidenbach, chair; Karin Haskell, vice-chair; Mary Shelkey-Miller, past chair; Ben Schroeder, director liaison; Amy Hullet; Lyn Dwyer; Deborah Nichols; Diann Loper; Mike Swartz; Tamie Dunn; Cindy Harvey; Tate Cymbaluk.

Absent with prior notice: Greg Larson; Kevin Fisher; Jodi Tollefson; Scott Louser; Larry Louser.

Guests: John Colter; Nancy Deichert.

Presiding: Scott Breidenbach

Director Liaison: Ben Schroeder

Staff: Jill Beck, Nancy R. Willis

1. Scott Breidenbach welcomed everyone. Nancy Willis took roll.
2. The June 8, 2016 minutes were approved as distributed. **M/S/C**
3. Willis reported on the 100% RPAC Challenge, which is that every committee member be asked to contribute to RPAC/Issues. Executive Committee, National Directors, RPAC Trustees, Issues Mobilization, Government Affairs, Professional Development and RPAC Fundraising met the 100% challenge. Grievance was at 67% (3/4); Member Involvement at 93% (24/25); RETA 75% (4/5); Technology 83% (10/12) and Staff 67% (2/3)
4. Board investments to date were reviewed. Discussion ensued about how to increase fundraising for 2017.
 - Amy Hullet said it should be communicated as a cost of doing business rather than the political side of things.
 - Karin Haskell said fundraising efforts should look at what people are doing now and bring them up the next level.
 - Committee said leadership team should be engaged and set the example.
 - All agreed phone banks were good and personal contacts should be stressed.
 - Haskell said we should ask each Board to develop a fundraising plan for the year and use a drop box on the website for members to see.
5. Willis reported that goals for both the NAR’s President’s Cup and Triple Crown had been met.
6. The committee discussed the goal for 2017 that state’s need to report.

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Based on what NAR shows we have raised, \$153,442.00, suggestion was \$154,000.00 for state goal.

Haskell asked Willis if another column showing each board's percentage of the whole could be added.

Next meeting date for committees is Tuesday, February 14 in conjunction with Legislative Impact Day.

There being no other business, the meeting was adjourned.

Respectfully submitted,

Nancy R. Willis, GAD