

the REALTOR® Report



News for you from the ND Association of REALTORS®
April 25, 2016

Nominations Now Being Accepted

Applications are available for anyone interested in running for NAR Director, NDAR Vice President, or President Elect. See the following links for position descriptions and qualifications:

[Nominating Form](#)

[President Elect Position Description](#)

[Vice President Position Description](#)

[NAR Director Position Description](#)

Go to <http://ndrealtors.com/wp-content/uploads/2016/04/nominating-form-2016.pdf> to complete the form and submit it to NDAR by May 20 (Email to info@ndrealtors.com or fax to [866-665-1011](tel:866-665-1011))

Application Period Opens for 2017 Committees

NAR is accepting applications for committee service in 2017. You may submit up to five applications and receive up to five endorsements per application. Submission deadline is May 23.

http://gms.realtor.org/comrecords.nsf/comselMbrhome?openform&om_rid=AAAY3-&om_mid=_BW-si1B9MQzoOo&om_ntype=INSMarketMonthly

Do You Deal with Homes with Well Water?

The University of Illinois hosts free webinars every month and on Wednesday, April 27 at 1:00 PM CT they will be hosting a webinar, "What REALTORS® Need to Know about Homes with Well Water," suited for helping REALTORS® learn more about private well systems so they can help inform their clients and potential homebuyers. You can check it out at <http://privatewellclass.org/realtor-webinar>.

They also offer a free 10 week online class and have a variety of free multimedia resources such as a free podcast, videos, webinars, and a social media presence. All of our materials are free.

HUD Issues Guidance on Criminal History Checks

The U.S. Department of Housing and Urban Development (HUD) recently issued guidance that some criminal history checks may violate fair housing policy. The HUD guidance is in response to a 2015 Supreme Court Decision recognizing "disparate impacts" in the context of fair housing laws. For more information on the issue and whether your policy conforms to the new HUD guidelines, visit <http://www.realtor.org/articles/fair-housing-act-criminal-history-based-practices-and-policies>

October CE Reminder

The last live courses to be sponsored by NDAR will be held on October 18-19 in Bismarck. Nine hours of CE will be offered including the Code of Ethics class on October 19. This is the course that all members must have by December 31 to retain their membership in the REALTOR® organization. It must have been taken from January 1, 2013 to December 31, 2016 - if you aren't sure if you have taken the course please contact your local board who is responsible for tracking this. If you have taken it from another entity than NDAR you will need to submit proof to your local board AE to enter into your member record.

Licensing Renewal Reminder

Please remember that November 15 is the deadline to renew your real estate license for 2017. The Real Estate Commission will be mailing out the renewals this fall. You must have nine hours approved CE to renew. Please remember that the education must be completed by November 15 and that you can only take 8 hours of CE per day to qualify.

Address Update Postcards

As a result of suggestions from several members, NDAR has created a "Voting in North Dakota" postcard for members to use when assisting clients with buying or selling a house.

The postcard reminds clients that if they move they need to update the address on their ID in order to vote. The postcards are available on the web and can be printed out on card stock or if you let NDAR know how many you would like, we can get some to you. The post cards can be mailed or handed out. They are 8.5" x 5.5" so require regular postage. Information on the postcards was reviewed and approved by the Secretary of State's office to ensure accuracy and we would encourage you to use them. To request postcards let us know how many you want and where you want the postcards to go or who will pick them up and send your request to Nancy R. Willis, GAD, at nancy@ndrealtors.com

Good Neighbor Award Nominations

NAR is seeking nominees for the Good Neighbor Award, which recognizes REALTORS® who impact their communities through volunteer work. Five winners will receive \$10,000 grants for their nonprofits. For an entry form or more information, go to http://realtormag.realtor.org/good-neighbor-awards?om_rid=AAAY3-&om_mid=BW-si1B9MQzoOo&om_ntype=INSMarketMonthly Deadline is May 13.

"Educate. Innovate. Celebrate!" – Orlando 2016 (November 4 – 7)

If You Don't Go, You Won't Be in the Know!

The REALTORS® Conference & Expo is the largest meeting exclusively for real estate professionals. In 2016 the REALTORS® Conference & Expo will be held at the Orange County Convention Center West in Orlando, FL. This year's theme is "Educate. Innovate. Celebrate!", and, indeed, the event will help REALTORS® get EDUCATED on future market trends and provide them the chance to test out all the new INNOVATIONS changing real estate, as well as CELEBRATE the industry.

<http://www.realtor.org/convention.nsf/pages/homepage?opendocument>

This year's event includes:

- 100 [education sessions](#), featuring nationally recognized speakers, trainers, and industry experts, who discuss timely topics and critical issues of value to REALTORS®
- Nearly 400 industry vendors at the expo, who present the latest innovative tools
- Many affordable registration options
- 19,000 + REALTORS® and guests to network and idea share with

Upcoming CE

The Grand Forks Area Association of REALTORS® in conjunction with NDAR & Dakotas CRS Chapter will be presenting “Technologies to Advance Your Business” CRS 206

In this CRS 206 Two Day Course, you will learn how to:

- Focus on the practical applications of today’s technology to build a successful real estate business
- Develop a plan for your social media participation that highlights measurable business goals
- Develop strategies for sharing interesting, useful content with your connections
- Select effective web elements and features to include on your website
- Define a strategy for establishing a distinctive web presence Discover money-making contact management techniques
- Take email to the next level for various marketing campaigns
- Learn new and more effective ways to use digital imaging
- Examine and review today’s presentation tools that eliminate the competition

***Individuals who take this course will earn 16 CRS Education course credits toward the CRS Designation.**

Wednesday May 4 & Thursday May 5 (8:30 am - 5:00 pm)

Canad Inn - 1000 S. 42nd St. Grand Forks, ND 58201

*For registration form & detailed information visit

<http://ndrealtors.com/wp-content/uploads/2016/03/206-flyer-Grand-Forks.pdf>

Has been submitted for approval to the ND Real Estate Commission & MN Dept. of Commerce for CE Credit.

Get registered for the 2016 Convention of the Dakotas!

Don’t forget to register for the 2016 Convention of the Dakotas in Fargo! You won’t want to miss it!

To register by credit card, please do one of the following:

- Go to www.fmrealtor.com and click on the Convention Tab
- Scan and email registration to patti@fmrealtor.com
- Fax the registration form to FMAAR at [701-232-1831](tel:701-232-1831), attention Patti

To register by check please:

- Make check payable to FMAAR
- Mail to: Fargo-Moorhead Area Association of REALTORS® - 813 N University Dr, Fargo ND 58102

Full registration includes all convention activities and education. Additional events are available for sign-up, including the Tuesday night “Downtown Experience”, Wednesday “Creatively Uncorked” painting event and Wednesday Golf Outing at Oxbow. Space is limited for additional events and are limited to members registered for convention.

Tentative Convention Schedule

<http://www.fmrealtor.com/sites/default/files/documents/2016%20Convention%20Schedule%20%28website%29.pdf>

Convention Hotel Information

<http://www.fmrealtor.com/sites/default/files/documents/2016%20Convention%20Hotel%20Information%20List.pdf>

Taxbot is a Member Benefit – Check it Out!

You can track all kinds of expenses with this program which is offered at a reduced price as a REALTOR® member benefit through NDAR.

- ❖ Track your mileage with the Taxbot integrated GPS system on your smartphone
- ❖ Take pics of receipts
- ❖ All your records stored in the cloud
- ❖ Integrates with your bank or credit card
- ❖ A full training library

For detailed information please visit <http://ndrealtors.com/wp-content/uploads/2015/06/nd-partnership.pdf>

Upcoming free informational Taxbot Webinar:
Sept 28

NDAR Member testimonial!

"I started using Taxbot and my accountant is thrilled. Now she has a report, not an Excel spreadsheet. She can see each of my expenses, plus the total, and I've saved time inputting expenses...plus my mileage is automatically tracked by GPS. I LOVE it!"

Lorrie Nantt-RE/MAX Integrity Realty, Dickinson ND