

# INCREASE YOUR PRODUCTIVITY WITH THE LATEST TECHNOLOGIES



Council of Residential Specialists  
The Proven Path To Success

CRS 206



## Technologies to Advance Your Business

### KEEP YOUR CE CERTIFICATES:

Each REALTOR® / Licensee is responsible for keeping CE Certificates. If you have lost certificates you will have to get a duplicate from the entity that sponsored

May 4 & 5, 2016  
8:30 AM – 5:00 PM

Presented by  
GFAAR – NDAR – Dakota CRS  
Chapter

Canad Inn  
1000 S. 42<sup>nd</sup> St.  
Grand Forks, ND 58201

[gfbboard@polarcomm.com](mailto:gfbboard@polarcomm.com)

701-775-4231

[www.grandforksndrealestate.com](http://www.grandforksndrealestate.com)

In this CRS Two Day Course, **Technologies to Advance Your Business**, you will learn how to:

- Focus on the practical applications of today's technology to build a successful real estate business
- Develop a plan for your social media participation that highlights measurable business goals
- Develop strategies for sharing interesting, useful content with your connections
- Select effective web elements and features to include on your website
- Define a strategy for establishing a distinctive web presence
- Discover money-making contact management techniques
- Take email to the next level for various marketing campaigns
- Learn new and more effective ways to use digital imaging
- Examine and review today's presentation tools that eliminate the competition

**Individuals who take this course will earn 16 CRS Education course credits toward the CRS Designation.** Also has been submitted to both the ND Real Estate Commission & MN Dept. of Commerce for CE Credit.

Contact The Grand Forks Area Association of REALTORS® to register  
for **TECHNOLOGIES TO ADVANCE YOUR BUSINESS** today

*If you plan on attending the classes and will need assistance relating to a disability, please contact GFAAR (701-775-4231) as soon as possible.*

**ABOUT CRS** The Council of Residential Specialists is the largest not-for-profit affiliate of the National Association of REALTORS®. We are a professional network of over 30,000 residential real estate professionals, and we provide the industry's best education, resources and networking opportunities. CRS also awards the Certified Residential Specialist® (CRS) Designation to top-producing REALTORS® who have met specific requirements related to experience, transactions and education.



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For more information on other CRS courses or obtaining the CRS Designation, the premier designation for residential real estate professionals, visit [www.crs.com](http://www.crs.com).

# REGISTRATION FORM

CRS 206



## Technologies to Advance Your Business



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**WHERE:** Canad Inn                    701-772-8404  
1000 S. 42<sup>nd</sup> St.  
Grand Forks, ND 58201

**WHEN:** Wednesday May 4 &  
Thursday May 5

A block of rooms has been reserved. Please make reservations yourself, however, specify that you are reserving under the GF Association room block.

Please Print:

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State \_\_\_\_\_

Email: \_\_\_\_\_

Enclosed is my check for \$ \_\_\_\_\_

MasterCard             Visa             Discover

American Express

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Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_

MN Registrants Provide License # \_\_\_\_\_

**REGISTRATION FEE:** REALTOR® Member **\$325.00**

Non-Member **\$425.00**

### WAYS TO REGISTER:

1. Fill out the above information and mail to:  
GFAAR – 1407 24<sup>th</sup> Ave. S #340  
Grand Forks, ND 58201
2. Fax Number #701-795-9435
3. Email form to [gfboard@polarcomm.com](mailto:gfboard@polarcomm.com)

Please indicate preferred method of payment:

- Credit card Info  
 Check enclosed

Make check payable to: GFAAR  
Send check to: 1407 24<sup>th</sup> Ave. S #340  
Grand Forks, ND 58201

### CANCELLATION POLICY:

REFUND POLICY- Full refund may be returned only if notice of cancellation is submitted *in writing* to the Grand Forks Area Association of REALTORS®. *five days prior* to classes. Refund of half the fee will be returned upon receipt of *written cancellation no later than two days prior to classes*.

**NO REFUNDS OR CREDITS THEREAFTER.** Any refunds will be mailed immediately following the seminars. Email requests to [gfboard@polarcomm.com](mailto:gfboard@polarcomm.com) or fax to 701-795-9435, or mail to the board office.



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