

November 21, 2015

North Dakota Association of Realtors Board of Directors,

It was once again a successful NAR convention in San Diego, CA. I was honored to complete my service on the Strategic Thinking Committee where we reviewed the DANGER Report, the comprehensive evaluation of our industry that has gained so much attention. Further, we examined how the industry is changing the impacts on markets large and small, including those in North Dakota.

Also, these meetings were the last where I serve on the RPAC Participation Council...in this case, as Immediate Past Chair. North Dakota has excelled in participation and fundraising for years...in this case however we have new competition for leadership with the state of Alaska. Participation was up to over 30% across NAR, a substantial increase that we've seen consistent over the last three years.

I will be serving as the incoming Vice Chair of the RPAC Fundraising Forum where I intend to change the forum format for the DC meetings and the national convention in 2017. Also, I was appointed to the Insurance Committee where we heard from Congressman Brad Sherman. There will be plenty of flood related insurance issues that apply to North Dakota and the committee (which included Greg Larson from NDAR) structured wording for Congress to consider as a policy statement for future legislation.

Finally, there were many class offerings, an opportunity to meet Emmitt Smith and additional meetings as we prepare for the candidacy of Region VIII's own John Smaby....candidate for 2017 NAR First Vice President.

As is always the case, it's a great honor to serve the members of NDAR and I look forward to increasing our state's participation in the coming conventions including in Orlando in 2016 and Chicago in 2017.

Sincerely,



Scott Louser

Preferred Minot Real Estate