

North Dakota Association of REALTORS® presents:

## **Continuing Education Courses**

Ramada Bismarck Hotel 1400 Interchange Ave Bismarck, ND 58501



8:30 - 11:30 am

1:00 - 4:00 pm

# October 20 & 21, 2015

#### Tuesday, October 20

Issues for the Broker (open to all)

Instructor: Casey Chapman

3 hours ND elective CE (CE1516-024)

Supervising broker will learn some best practices while agents can learn their part as an independent contractor. This is to include license law and regulations as well as federal laws that impact your business. Topics will also include frequently asked questions through the legal hotline that can be a learning tool. Challenging issues you encounter day to day will also be addressed.

### Tuesday, October 20

**Code of Ethics** 

Instructor: Daryl Braham

3 hours ND elective CE (CE1415-007)

This class will provide instruction of the REALTORS® Code of Ethics. The instructor will share the duties and obligations imposed on REALTORS® and how these requirements can be implemented into their daily operations to avoid potential marketplace problems and give their buyers and sellers ethical services. This class meets the National Association of REALTORS® ethical quadrennial training requirement.

#### Wednesday, October 21

8:30 - 11:30 am

Self-Protection & Predator Awareness (Mandatory Safety Topic-Covers the 3 ND Mandatory Hours)

Instructors: Don Moseman (ND Safety Council)

3 hours Mandatory ND CE (MAN1516-026)

During this course the instructor will arm attendees with the knowledge to recognize, avoid and handle stalkers and predators. Students will also learn tips for keeping children and other family members safe, as well as taking proper action, prevention, vigilance and observation tactics.

#### About the Instructors:



Casey Chapman
practices law in
Bismarck with
emphasis in real
estate, business, and
estate planning. He
has taught Business
Law at the University
of Mary and
Dickinson State. He is



Daryl Braham is the owner of iON Leadership Consulting providing consulting, training and speaking services to companies and associations throughout the US and Canada. He has been local and state

association president and is a certified NAR Code of Ethics instructor.



Don Moseman served in the US Air Force for 7 years with his last duty assignment as a squadron safety officer. He served as a state trooper for 20 years & also as the Director of Government programs for the National Safety Council.

also legal counsel for NDAR.

#### LAST CHANCE FOR CE THIS YEAR

Licensees may take as little as 3 hours or as many as 9 hours during this seminar.

#### **FOOD & LODGING**

All meals will be an out-of-pocket expense to the participants.

A block of rooms has been reserved at the Bismarck Ramada Hotel. Please make reservations yourself, however, specify that you are reserving under the North Dakota Association of REALTORS® room block. Early registrations are a must as the block will be available only through October 5.

Ramada Bismarck Hotel 1400 E Interchange Ave Bismarck, ND 58501 701-258-7000

#### **KEEP YOUR CE CERTIFICATES!**

Each REALTOR®/Licensee is responsible for keeping their CE certificates. If you have lost a certificate you will have to get a duplicate from the entity that sponsored the course you attended. Please check course numbers to be sure you haven't taken the same course previously this year.

#### **MINNESOTA CREDITS**

These courses will <u>not</u> be approved for CE credits in MN.

Please attach a business card or print:

#### REFUND POLICY

Full refund (less \$10 processing fee if registration was paid by credit card) may be returned only if notice of cancellation is submitted in writing to the ND Association of REALTORS® five days prior to classes. Refund of half the fee will be returned upon receipt of written cancellation no later than two days prior to classes. NO REFUNDS OR CREDITS THEREAFTER. Any refunds will be mailed immediately following the seminar. Email refund requests to info@ndrealtors.com, fax to 866-665-1011, or mail to 318 W Apollo Avenue, Bismarck, ND 58503.

#### **ATTENTION BROKERS!!**

Every North Dakota licensee (except those that are exempt) will need 9 hours of continuing education by <u>November 15</u>, <u>2015</u>, of which at least 3 hours must be taken in the mandatory topic of Personal Safety.

The Designated Broker is required to certify to the Real Estate Commission that each renewing licensee has completed the CE hours when renewing licenses. Therefore, the licensee and the Designated Broker must retain copies of all education forms and certificates for their own records.

#### **ONLINE COURSES**

Available anytime on the web – courses are available starting at 2 hours in length – fully approved by the Real Estate Commission for continuing education! Ordering the course is easy – go to <a href="https://www.ndrealtors.com">www.ndrealtors.com</a> and click on Education.

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ND REALTOR®	On or Before Oct 12	Oct 13- Oct 19	Walk In
☐ Issues for the Broker	\$50	\$75	\$85
☐ Code of Ethics	\$50	\$75	\$85
☐ Self-Protection & Predator Awareness	\$50	\$75	\$85
Non-Member	On or Before	Oct 13-	Walk In
Non-weimber	Oct 12	Oct 19	vvaik iii
☐ Issues for the Broker	Oct 12 \$75	Oct 19 \$100	\$110
☐ Issues for the Broker	\$75	\$100	\$110
☐ Issues for the Broker☐ Code of Ethics☐ Self-Protection &	\$75 \$75	\$100 \$100	\$110 \$110

Please note: Price is per class.

(ex: If a ND REALTOR® registering on October 23 takes all three classes, the total cost is \$150.)