

May 27, 2015

NDAR Board of Directors,

Thank you for the opportunity to serve as the Past Chair of the RPAC Participation Council as well as an at-large member of the Strategic Thinking Committee. During the recent trip to Washington DC, the Participation Council met to review the actions of states (the council consists of one representative from each state and territory plus a few from larger states). North Dakota has been paired with Alaska in a friendly competition of the two states that have had the historically highest participation rates in NAR membership. North Dakota is on pace to where we were last year, with the understanding that many of the local fundraising efforts either have occurred in the spring and have yet to be fully reported or they will be carried out in the summer months. North Dakota continues to be the model for other states to follow with examples being our ability to make person to person asks as well as proven events and dues billing for participation.

The Strategic Thinking committee met to pre-view and approve the DANGER report....a document analyzing threats to the industry as well as an interactive website that users can rate threats and change outcomes. The full presentation was given to the membership later in the week and there are categories such as agent, broker, MLS, association and state and local political implications to decisions. Look for the implementation of the report in the coming months as this committee is scheduled to meet in further depth in Chicago in June.

Most members are aware of the Upstream agreement that was made by the BOD and the three year investment of \$12m for the collaboration of RPR as the data source warehouse. RPR will continue to offer Realtors benefits that no other data source can compete with in regards to providing services to our clients and customers.

Governor Mike Huckabee spoke to the Realtors and offered insight as to the North Dakota economy and the use of the phrase, "envy of the nation" is heard often. Finally, Elizabeth Mendenhall of Missouri was elected First Vice President for next year, to follow Bill Brown, Tom Salomone and current President Chris Polychron in leadership. I appreciate the opportunity to represent our state and share experiences with people such as Utah Senator Mike Lee as well as our state's delegation. Thank you for allowing me to serve at the NAR level as a Realtor from North Dakota.

Respectfully submitted,

Scott Louser