

Grand Forks Area Association of REALTORS®

6 hours MN (Pending) or 6 hours ND of Real Estate Continuing Education

Thursday January 29, 2015

Alerus Center – 1200 42nd St S - Grand Forks ND 58201

Register by Contacting: Grand Forks Area Assoc. of REALTORS® 1407 24th Ave S #340
Grand Forks ND 58201 **Telephone: 701-775-4231 Fax: 701-795-9435**

“Go Forth and Sin No More”

8:30 - 11:30 a.m. Thursday January 29, 2015

REALTORS® are required to complete ethics training of not less than 2 hours, 30 minutes of instructional time within four-year cycles. The training must meet specific learning objectives and criteria established by the National Association of REALTORS®.

Designed to meet the NAR Quadrennial Code of Ethics training requirements this course is Ethics as only Trista can teach it. Examining how the NAR Code of Ethics intersects with state and federal law, this course provides a new perspective on the Code and risk management in the practice of real estate. Providing adequate time for class participation and discussion this course asks “what would you do?” and applies the answers to current case studies and examples.

Upon completion of “The Code of Ethics: Our Promise of Professionalism” course, participants will be able to: Identify key aspirational concepts found in the Preamble to the NATIONAL ASSOCIATION OF REALTORS® Code of Ethics Describe “general business” ethics, and compare and contrast the REALTORS® Code of Ethics with business ethics, generally. Describe the concepts established in Articles 1, 2, 3, 12, 16, and 17 of the Code of Ethics. Identify possible violations of the Code of Ethics specifically related to the Articles cited above, after participating in interactive learning methods (case studies, quizzes, role plays, demonstrations, and group discussions about fact scenarios)

“Put an Attorney Out of Business”

1:00 - 4:00 p.m. Thursday January 29, 2015

Does anyone ever plan on becoming a felon? Failing to create a plan for your real estate practice can land you in big trouble. RESPA, Fair Housing and Anti-Trust are topics most real estate licensees have heard before, but never like this! Trista breathes new life into these subjects by providing current case studies of violations and working with the attendees to develop risk management techniques that can be immediately implemented.

"Trista Curzydlo has 'wowed' our members with her keen intelligence and quick wit. Her knowledge of all things legal and federal is without equal. She has helped our REALTOR® members steer clear of the pitfalls of common violations that could cost them their license. She's become a standard fixture in our education schedule!" --Karen Becker, Executive Officer, SE MN Association of REALTORS®



With the knowledge you expect from an attorney and the sense of humor you wish your attorney had, **Trista Curzydlo** brings a fresh perspective to education classes for real estate licensees. Her career as an attorney both in the courtroom and the Statehouse provides her with a strong grasp on the "why" behind difficult legal topics while her experience as Legal Counsel for a REALTORS® Association allows her to provide the "how" for risk management in a manner that everyone can

grasp and enjoy.

Trista is a graduate of Washburn University and Washburn University, School of Law. She has served as an Assistant Legal Counsel to Kansas Governor Bill Graves and an Assistant District Attorney assigned to the Consumer Fraud division in the Eighteenth Judicial District of Kansas. From 2004 to January of 2010, Trista was the Government Affairs Director and Legal Counsel for the Wichita Area Association of REALTORS® and the South Central Kansas MLS.

Trista is the principal member of C4 Consulting, L.L.C. and devotes her time to offering excellent educational opportunities for real estate licensees across the country.

_____ I will attend **Go Forth and Sin No More 8:30 - 11:30 a.m. January 29, 2015**

_____ I will attend **Put an Attorney out of Business 1:00 - 4:00 p.m. January 29, 2015**

NAME: _____ ADDRESS: _____

FIRM: _____ PHONE: _____

CITY: _____ STATE: _____ ZIP: _____

MN RE LICENSE NUMBER: _____ ND RE LICENSE NUMBER: _____

NRDS NUMBER: _____ EMAIL ADDRESS: _____

☐ **\$70 per GFAAR Member for each session by 1/23** (\$80 after 1/23 or \$90 at the door)

☐ **\$80 per Non-Member for Each Session by 1/23** (\$90 after 1/23 or \$100 at the door)

☐ **\$120 per GFAAR Member for BOTH Sessions by 1/23** (\$130 after 1/23 or \$140 at the door)

☐ **\$140 per Non-Member for BOTH Sessions by 1/23** (\$150 after 1/23 or \$160 at the door)

Method of Payment: _____ Check _____ Visa _____ Discover _____ Mastercard _____ Am Express _____

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Exp Date _____

Signature _____

CONTINUING EDUCATION: Both courses are approved for 3 hours each Continuing Education in Minnesota (pending) and 3 hours each in North Dakota.

REFUND POLICY **REFUNDS:** A full refund may be obtained if written notice is received at the GFAAR on or before January 23, 2015. No refunds thereafter.