



North Dakota Association of REALTORS®

318 West Apollo Avenue – Bismarck, ND 58503-1404
Phone: 701-355-1010 or 800-279-2361 – Fax: 866-665-1011
www.ndrealtors.com info@ndrealtors.com

2014 BOARD OF DIRECTORS

PRESIDENT
Vicki Roller, CRS, GRI

PRESIDENT ELECT
Greg Larson, GRI

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Cindy Harvey, ABR, CRS, ePro, SRES

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PAST PRESIDENT
Scott Breidenbach, GRI

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Dewey Uhlir, ABR, CRS, GRI

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Badlands:
Lorrie Nantt, ABR, SFR
Ninetta Wandler, ABR, CRS, GRI

Bismarck-Mandan:
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Kristin Oban
Kristi Bohl, GRI
Mary Shelkey Miller, SFR, GRI, SRES, ABR

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Jeff Shipley, GRI
Bob Lee, ePRO, GRI, SFR
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Peggy Isakson, ABR, CRS
Todd Anhorn
DeAnne Mason, GRI
Steve Lunde, CRS, GRI

Grand Forks:
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Phil Vanyo
David Blumkin, ABR, CRS, GRI

Jamestown:
Nancy Allen

Minot:
Danette Krumwiede
Joyce Kuntz

Wahpeton-Breckenridge:
Steve Diederick, GRI, CRS

Williston:
Kassie Gorder

STAFF:

Jill Beck, *Chief Executive Officer*
jill@ndrealtors.com

Nancy Willis, *Gov't Affairs Director*
nancy@ndrealtors.com

Heather Balkowitsch,
Member Services/Communication Director
heather@ndrealtors.com

Robyn O'Gorman, *Admin Assistant*
robyn@ndrealtors.com

Minutes

Board of Directors

April 9, 2014

Quality Inn, Jamestown

Present: Vicki Roller, Greg Larson, Cindy Harvey, Scott Breidenbach, Dewey Uhlir, Lorrie Nantt, Ninetta Wandler, Kristin Oban, Mary Shelkey - Miller, Jeff Shipley, Bob Lee, Kevin Fisher, Peggy Isakson, Todd Anhorn, Steve Lunde, Weezie Potter, Phil Vanyo, Danette Krumwiede, Joyce Kuntz, Steve Diederick, Tricia Schlosser (for Kristie Bohl) and Amy Hullet (for Bob Johnson).

Absent: Kassie Gorder, DeAnne Mason, David Blumkin, Nancy Allen and Daryl Braham.

Guests: Marti Kaiser, John Colter, Nancy Deichert, Beth Mayer, Diane Dillman, David Blumkin, Mary Goroski, Mary Splichal, LuAnn White, Lynn Dwyer and Vicky Matson.

Staff: Jill Beck, Heather Balkowitsch and Nancy Willis.

President Vicki Roller called the meeting to order, welcome and introductions were made.

Roller asked past President Scott Breidenbach to do the Invocation and to lead members in the Pledge of Allegiance and REALTOR® Pledge. Breidenbach reminded us to be grateful we get to help people achieve the American dream of owning a home, to be glad to be with friends we don't get to see often enough and to send prayers for members and their families that are facing medical battles.

Roller directed members' attention to the Consent Agenda which included:

- Minutes from the January 23, 2014 meeting
- Local Board Reports
- Legal Hotline Update
- Calendar of Upcoming Events
- Life Membership Designation – Daryl Strube, Minot

A motion was made to approve the Consent Agenda. **M/S/C**

National Director Update – Dewey Uhlir

Noted that the name change of NAR Mid-Year Meeting to REALTOR® Party & Trade Expo has been in the works for a long time as part of the Strategic Plan. In 2014 the repeated themes will be: relevance, professionalism, competence, survival. Uhlir spoke about a three-way agreement between the national, state and local associations. All associations do their work at a local level. It is

not enough to perform at minimal standards. The Strategic Plan calls for more professionalism - times are changing. Uhlir encouraged members to think about joining the NAR President's Circle by giving at the Sterling R level plus \$2000 to President's Circle.

President's Report – President Roller said that at the President-Elect meeting at National Convention in November, then Pres. Elect Steve Brown suggested possibly doing a networking meeting for Presidents in 2014. He scheduled it and Becker and Roller attended last week in Chicago. Forty seven of the 54 states and territories were in attendance. Each state president was asked to give a 2-3 minute speech on what is happening in their states. During her presentation, Roller asked for input on Leadership Classes/Academy and received feedback and sharing of ideas. She was amazed at the information sharing and the overwhelming response she and Beck received from other states offering their information. Nebraska announced that they have set an aggressive RPAC goal that will cause even North Dakota and Alaska to take notice. Roller sent out a challenge to North Dakota members to stay at the top. Roller ended her report with a quote from John Tucillo, NAR Economist, "There are no bad Real-Estate markets, there are no good real estate markets, only real-estate markets we don't plan for."

Executive Committee Report - Roller:

State Wide Forms – Putting the Task Force on hold, not eliminating it, was discussed. After further discussion, it was decided now might not be the right time. More information will be gathered from other states.

LOGO Update – The last design from Armor Interactive will be sent back to the designer for additional work.

NAR Nominating Committee- Encouraged members identifying future leaders as the Nominating Committee will be meeting in early May and Nominating Forms will be going out with interviews of potential candidates in July.

Transfer Tax - The committee felt Issues Mobilization grant money received from NAR for Transfer Tax activities should be in a separate bank account. A motion was made to open a separate bank account for the Transfer Tax campaign, with two signatures being Jill Beck and Nancy Willis on the account. **M/S/C**

Staff Report: Jill Beck

Reviewed first quarter financials and everything is in line - have met the dues income with dues due from members in January. 2013 Year End Report from accountant will be presented at the July meeting.

Beck reported on a new member online orientation program from NAR. It can be separated into three parts: national, state and local. The deadline to notify NAR of state participation was the end of March. NDAR signed up at the \$500 level with approval from the Executive Committee.

Beck also gave an update on a PAG report from NAR on Organizational Realignment where all boards/ associations (both local and state) will have to meet certain standards to maintain their charters. More information will be coming from NAR.

Pre-licensing Task Force: Vicky Matson reported no action items. Committee has more work to do.

Technology: Jeff Shipley reported no action items. Committee members will offer 15-minute technology breakout sessions at the Fargo meeting in July.

Government Affairs: Tricia Schlosser said the committee had approved revising the purpose statement and asked for Board approval. The change focused on removing references to RPAC activities for which the RPAC Fundraising Committee and the RPAC Trustees are responsible. The statement will now read: "To monitor all local, state and federal proposed and existing laws and regulations which impact the acquisition, occupancy, use and disposal of real property and the real estate industry and establish policies and positions in support of favorable proposals and in opposition to harmful ones. To recommend policy positions on regulatory and legislative issues to the Board of Directors. To assist state and local RPAC Committees in their support of candidates who share the REALTOR® Party position on legislative and regulatory issues. To support Issues

Mobilization campaigns promoting REALTOR® Party policy.” A motion was made to approve the revised purpose statement. **M/S/C**

Transfer Tax update: Nancy R. Willis briefed members on the focus groups in Bismarck and Fargo. Willis took questions on the Transfer Tax and on the Focus Groups.

There being no further business the meeting was adjourned.

Respectfully submitted,
Heather Balkowitsch and Nancy R. Willis