



# North Dakota Association of REALTORS®

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## 2014 BOARD OF DIRECTORS

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Vicki Roller, CRS, GRI

### *PRESIDENT ELECT*

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#### *Wahpeton-Breckenridge:*

Steve Diederick, GRI, CRS

#### *Williston:*

Kassie Gorder

### *STAFF:*

Jill Beck, Chief Executive Officer

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Heather Balkowitsch,

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Nancy Willis, Gov't Affairs Director

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## Minutes

### Executive Committee

Tuesday, April 7, 2014

Buffalo City Grill, Jamestown, ND

Present: Vicki Roller, Scott Breidenbach, Cindy Harvey, Greg Larson and Jeff Shipley

Staff: Jill Beck

President Vicki called the meeting to order and welcomed everyone.

Minutes from the January 21, 2014 meetings were approved as presented. **M/S/C**

The goals set for 2014 were reviewed and the Non-dues Income PAG was discussed and a conference call meeting will be scheduled after some info is inquired of our legal council.

Financial Statement: Jill reviewed the financial statement through March and everything is on target. Financials on Caravan classes will be finalized end of the month but overall should have done well. Year-end books for 2013 are at the accountant and financial review will be presented to the NDAR BOD at the July meeting.

Jill gave a brief update on the Transfer Tax. More information will be given at the Political Affairs Committee the following day. She did discuss the need for a separate account for this campaign as we have been using the Issues Mobilization fund but they really need to be segregated. Motion made to recommend to the Board of Directors to set up a separate account for the Transfer Tax and to have Jill Beck and Nancy Willis as signatures on the account. (M/S/C)

Logo Update – at the last meeting it was asked to look at possible different color options for the logo so staff, Vicki and Greg met with Armour and the updated logos were sent to the committee. Consensus was to go back and start over – felt like they were military or resembled a patch.

Forms Taskforce – the committee has come to leadership and asked for guidance for the taskforce whether to continue or not. Consensus that it is a good idea but the timing may not be right at this time but to keep on the agenda to discuss again in the future.

Jill gave an update and highlights for upcoming ®REALTOR Party Convention and Expo and Region 8 Retreat in Sioux Falls.

President Vicki gave a Presidents Report:

NAR President Steve Brown convened a "Presidents Conference" in Chicago - due to some things on the agenda the State AEs and RVP were invited two weeks out and 47 of the 54 states and territories were in attendance; several states have set RPAC goals that they are attempting to beat NDAR in all or at least most of the goals; Chicago NAR building project is still going forward although there have been a few issues that have arisen; Realtor.com has had changes in top management but it has been stated that the company was not built on those that left the business but on good business practices and has been in the lead for



15 years and the strike against the others is in their lack of accuracy, reliability and professionalism.

Jill staff report: NAR Committee signups are due on May 23. There are over 3,400 appointments to be made and North Dakota has been fortunate in the past with almost all applicants on a committee. \*Money raised with dues for the REALTOR® Relief Foundation was \$6,870 and that money has been forwarded to the foundation. \*Held an AE meeting in late February for local boards and six of the eight boards had their AE's in attendance. Agreed to continue doing these on a more regular basis.

Jill also gave an update on a PAG report from NAR on Organizational Realignment where all boards/ associations (both local and state) will have to meet certain standards to maintain their charters. Still learning more information and will keep the board and local boards informed as information comes forward.

Respectfully submitted: Jill Beck, CEO