

2011 Annual Report

SOLD on North Dakota



It's All About YOU!

North Dakota Association of
REALTORS®
December, 2011
www.ndrealtors.com

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Mission Statement

The North Dakota Association of REALTORS® exists to promote, support and unify its members while acting as liaison to the National Association of REALTORS®.

Vision Statement

- *Create ongoing, strategic and proactive marketing as a service to our members.*
- *Develop the most highly trained professional REALTORS® members in the country.*

Goals for the Year

Our focus in 2011 is “It’s All About YOU”, the member. Our goals are to:

- *improve communication to and from the Association to you*
- *develop innovative services and support in technology for you*
- *increase the efficiency of the business of the Association and for your business*

Contact NDAR

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President's Message

It is difficult to put into words the overwhelming gratitude I have for the opportunity to serve as your President in 2011. I am so very thankful for the privilege, the learning, and the friendships that will last a lifetime. For those of you that have ever considered serving and for one reason or another did not, please reconsider. Being a part of the leadership of our great state creates memories you will never forget. I know this past year is one I will cherish forever.



It was a difficult year in some respects; a very challenging political landscape both state wide and nationally, the largest flood events of our state's history, and the explosive growth and challenges created with the oil boom in the western part of our state. In all cases, REALTORS® consistently show their true spirit, and shine brightly for our communities in ways that are hard to measure.

Our membership flourished; we had more members appointed per capita to NAR committees than ever, an incredible REALTOR® of The Year group with our Past President Rita Shuster awarded our state's highest honor (way to go Madame President!), and Jill Beck, clearly one of the most qualified and talented Association Executives in our country, was awarded the Distinguished Service Award. Additionally, Eugene Weekes was awarded the Omega Tau Rho award, our Past President Dewey Uhlir was appointed to NAR's Leadership Academy, only the second such appointment ever for ND, and DelRae Zimmerman of Minot was awarded as one of NAR's "30 Under 30" agents, a recognition never seen in ND. Finally, another ND first, Past President Scott Louser was appointed the highest ever national appointment for our state as Vice President and Liaison to Government Affairs. Our members are truly an inspiration to others, not just within the state, but throughout our country as well.

We started our year with the guidance and leadership of a past NAR President Richard Mendenhall, and began every director meeting hearing from Past Presidents of our state Association spanning the past 55 years of leadership. We have such a diverse and knowledgeable group of REALTORS® in North Dakota, we should all take a moment and be thankful. We are successful here for many reasons, but our communities are stronger and our clients are happier because we truly have some of the best members in the country. Thank you for allowing me to be a part of such a great community, and to serve within it.

With warmest regards,

A handwritten signature in blue ink, consisting of several large, overlapping loops and a long horizontal stroke extending to the right.

Daryl Braham, 2011 NDAR President

2011 Board of Directors

OFFICERS

PRESIDENT:



***DARYL BRAHAM**, CRB, GRI
Prudential Premier Real Estate
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PRESIDENT ELECT:



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VICE PRESIDENT:



***SCOTT BREIDENBACH**, GRI
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DIRECTOR AT LARGE:



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PAST PRESIDENT:



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NATIONAL DIRECTOR:



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NATIONAL DIRECTOR:



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NDAR STAFF:

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MONI KRANTZ, Executive Assistant
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CLAUS LEMBKE, Gov't Affairs Director
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*Serves on Executive Committee

LOCAL BOARD REPS

BADLANDS



***SUSIE LEFOR**, GR
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BISMARCK MANDAN



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DOUG SCHONERT, GRI



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FARGO MOORHEAD



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STEVE LUNDE, CRS



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GRAND FORKS



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WILLISTON

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Ex-Officio Members:

REGIONAL VICE PRESIDENT

LYNN LEEGARD, GRI
lynnleegard@leegard.com

VP & Liaison to Govt Affairs

SCOTT LOUSER, ABR/M, CRB, CRS
louser@minot.com

2011 Committees

BOARD OF DIRECTORS

President: Daryl Braham
President Elect: Diana Zietz
Vice President: Scott Breidenbach
Director At Large: Vicki Roller
Imm Past President: Rita Schuster
National Directors: Dave Lanpher
 Dewey Uhlir
Regional VP: Lynn Leegard

Susie Lefor, Badlands
 Lynnell Strothman, Bismarck Mandan
 Dennis Kaiser, Bismarck Mandan
 Doug Schonert, Bismarck Mandan
 LuAnn White, Fargo Moorhead
 Todd Anhorn, Fargo Moorhead
 Peggy Isakson, Fargo Moorhead
 Bob Lee, Fargo Moorhead
 Steve Lunde, Fargo Moorhead
 Vivian Thingelstad, Fargo Moorhead
 Jim Dunavan, Grand Forks
 Laurel Haake, Grand Forks
 Mike Swartz, Jamestown
 Marsha Mugaas, Minot
 Cindy Harvey, Minot
 Jared Miller, Wahpeton Breckenridge
 Kim Visser, Williston

BYLAWS

Chair: Rita Schuster

EQUAL OPPORTUNITY

Chair: Lorrie Nantt
Chair Elect: Mike Swartz
Past Chair: Peggy Isakson
Dir. In Charge: Diana Zietz

Patsy Dombovy, Grand Forks
 Connie Osowski, Grand Forks
 Doris Hill, Jamestown
 Carrie Montoya, Minot
 Donna Keogh, Wahpeton Breckenridge

EXECUTIVE

Chair: Daryl Braham, President
 Diana Zietz, President Elect
 Scott Breidenbach, Vice President
 Rita Schuster, Past President
 Vicki Roller, Director at Large

GRIEVANCE

Steve Schwab, Badlands (12)
 Arnie Kosobud, Bismarck Mandan (11)
 Donna Wolfe-Sholes, Grand Forks (13)
 Tish Johnson, Jamestown (12)
 Bruce Walker, Minot (13)
 Donna Keogh, Wahpeton Breckenridge (11)
 Joni Olson, Williston (11)

ISSUES MOBILIZATION

Diane Duchscher, Badlands (11)
 Jack Kavaney, Bismarck Mandan (12)
 Dewey Uhlir, Fargo Moorhead (13)
 Jim Dunavan, Grand Forks (12)
 Norm Aldinger, Jamestown (12)
 Larry Louser, Minot (11)
 Steve Diederick, Wahpeton Breckenridge (13)
 Joni Olson, Williston (11)

Ex-Officio:

Tate Cymbaluk (*RPAC Trustees Chair*)
 Sally McCravey (*RPAC Fund Chair*)
 Jerry Schlosser (*Political Affairs Chair*)

MEMBERSHIP

Chair: Lyn Dwyer
Chair Elect: Bob Karn
Past Chair: Karin Haskell
Dir. In Charge: Vicki Roller

Doris Hoff, Badlands
 Ninetta Wandler, Badlands
 Lynnell Strothman, Bismarck Mandan
 Perry Weekes, Bismarck Mandan
 Valerie Fiske, Fargo Moorhead
 Peggy Isakson, Fargo Moorhead
 Hollie Kietzer, Fargo Moorhead
 DeAnne Mason, Fargo Moorhead
 Vivian Thingelstad, Fargo Moorhead
 Dewey Uhlir, Fargo Moorhead
 LuAnn White, Fargo Moorhead
 Linda Bunde, Grand Forks
 Patsy Dombovy, Grand Forks
 Laurel Haake, Grand Forks
 Cindi Kouba, Grand Forks
 Donna Higginbotham, Jamestown
 Diann Loper, Jamestown
 Marsha Mugaas, Minot
 Steve Diederick, Wahpeton Breckenridge
 Kim Visser, Williston

NOMINATING

Chair: Rita Schuster (12)
 Ninetta Wandler, Badlands (11)
 Perry Weekes, Bismarck Mandan (12)
 Dewey Uhlir, Fargo Moorhead (12)
 Doris Hill, Jamestown (11)
 Wade Williamson, Minot (12)
 Steve Diederick, Wahpeton Breckenridge (11)

POLITICAL AFFAIRS

Chair: Jerry Schlosser (11)
Chair Elect: Greg Larson
Past Chair: Steve Lunde
Dir. In Charge: Scott Breidenbach
 Diane Duchscher, Badlands
 Shirley Dukart, Badlands
 Jason Hanson, Badlands
 Neal Messer, Badlands
 Ninetta Wandler, Badlands
 Kerry J. Carpenter, Bismarck Mandan
 Melanie Heck, Bismarck Mandan
 Linda Hixson-Maixner, Bismarck Mandan
 Dave Hoerner, Bismarck Mandan
 Jack Kavaney, Bismarck Mandan
 Brian Kraft, Bismarck Mandan
 Vicki Roller, Bismarck Mandan
 Doug Schonert, Bismarck Mandan
 Joe Sheehan, Bismarck Mandan
 Mary Splichal, Bismarck Mandan
 Arlene Volk, Bismarck Mandan
 Ron Volk, Bismarck Mandan
 Bob Lee, Fargo Moorhead
 Steph Sarabakhsh, Fargo Moorhead
 Dewey Uhlir, Fargo Moorhead
 Jim Dunavan, Grand Forks
 Laurel Haake, Grand Forks
 Elsie Johnson, Grand Forks
 Cindy Kouba, Grand Forks
 Sharon Lunski, Grand Forks
 Connie Osowski, Grand Forks
 Mavis Winkels, Grand Forks
 Jerry Youngberg, Grand Forks
 Norm Aldinger, Jamestown
 Mike Swartz, Jamestown
 Gary Kramlich, Minot
 Connie Lord, Minot
 Denise Messmer, Minot
 Shelly Zach, Wahpeton Breckenridge
 Tate Cymbaluk, Williston
 Representative Thomas Beadle
 Representative Scott Louser
 Representative Dave Weiler

2011 Committees (cont'd)

PROFESSIONAL DEVELOPMENT

(Education)

Chair: Amy Hullet
Chair Elect: Marsha Mugaas
Past Chair: Linda Bunde
Dir. In Charge: Diana Zietz

Diane Duchscher, Badlands
 Doris Hoff, Badlands
 Ninetta Wandler, Badlands
 Karin Haskell, Bismarck Mandan
 Linda Hixson-Maixner, Bismarck Mandan
 Arnie Kosobud, Bismarck Mandan
 Suzy Shook, Bismarck Mandan
 Lynnell Strothman, Bismarck Mandan
 Dave Branson, Fargo Moorhead
 Theresa Halvorson, Fargo Moorhead
 DeAnne Mason, Fargo Moorhead
 Cat Yokom, Fargo Moorhead
 Dave Blumkin, Grand Forks
 Patsy Dombovy, Grand Forks
 Elsie Johnson, Grand Forks
 Cindi Kouba, Grand Forks
 Chris Letvin, Grand Forks
 Mavis Winkels, Grand Forks
 Doris Hill, Jamestown
 Diann Loper, Jamestown
 Gary Kramlich, Minot
 Denise Messmer, Minot
 Steve Diederick, Wahpeton Breckenridge
 Kathy Hammer, Wahpeton Breckenridge
 Donna Keogh, Wahpeton Breckenridge
 Karen Burau, Williston

PROFESSIONAL STANDARDS

Chair: Francine Gilmore
Chair Elect: Lyn Dwyer
Past Chair: Arlene Volk
Dir. In Charge: Vicki Roller

Steve Schwab, Badlands
 Kerry J. Carpenter, Bismarck Mandan
 Greg Larson, Bismarck Mandan
 Dave Branson, Fargo Moorhead
 Jim Dunavan, Grand Forks
 Sharon Lunski, Grand Forks
 Donna Keogh, Wahpeton Breckenridge
 Joni Olson, Williston

RETA

Gene Eggen, Minot (11)
 DeAnne Mason, Fargo Moorhead (12)
 Ann Marie Morrow, Grand Forks (11)
 Jessica Thomasson, Fargo Moorhead (12)
 John VanMiddlesworth, Bis Man (13)
 Jill Beck, NDAR Chief Executive Officer

REALTOR® OF THE YEAR

Chair: Scott Louser ('06 State)
Dir. in Charge: Vicki Roller

Shirley Dukart ('07 State)
 Dewey Uhlir ('08 State)
 Daryl Braham ('09 State)
 Dave Lanpher ('10 State)
 Vicki Roller ('10 cand)
 Mavis Winkels ('10 cand)
 Donna Higginbotham ('10 cand)
 Donna Keogh ('10 cand)
 Denise Pippin ('10 cand)

RPAC FUNDRAISING

Chair: Sally McCravey
Chair Elect: *Cindy Harvey
Past Chair: Greg Larson
Dir. In Charge: Scott Breidenbach

*Shirley Dukart, Badlands
 Suzy Shook, Bismarck Mandan
 Ron Volk, Bismarck Mandan
 *Kevin Fisher, Fargo Moorhead
 Valerie Fiske, Fargo Moorhead
 Peggy Isakson, Fargo Moorhead
 Hollie Kietzer, Fargo Moorhead
 Bob Lee, Fargo Moorhead
 DeAnne Mason, Fargo Moorhead
 Connie Osowski, Grand Forks
 *Mavis Winkels, Grand Forks
 Jerry Youngberg, Grand Forks
 Larry Louser, Minot
 *Steve Diederick, Wahpeton Breckenridge
 *Tate Cymbaluk, Williston

**Local Chairs*

RPAC TRUSTEES

Chair: Tate Cymbaluk (13) (FPC)
Vice Chair: Barb Grande (11) (FPC)
Ex-Officio:
 Sally McCravey (RPAC Fund Chair)
 Jerry Schlosser (Political Affairs Chair)
 (Issues & Mobilization Chair)
 Randy Schwartz (FPC)

Shirley Dukart, Badlands (11)
 Ron Volk, Bismarck Mandan (13) (RPIC)
 Sharon Lunski, Grand Forks (12)
 Norm Aldinger, Jamestown (12)
 Larry Louser, Minot (13) (NAR Trustee)
 Steve Diederick, Wahpeton Breck (12)

TECHNOLOGY

Chair: Kipp Harris
Chair Elect:
Past Chair: Denise Messmer
Dir. In Charge: Vicki Roller

Shirley Dukart, Badlands
 Amy Hullet, Bismarck Mandan
 Beth Posey, Bismarck Mandan
 Suzy Shook, Bismarck Mandan
 Vivian Thingelstad, Fargo Moorhead
 Linda Bunde, Grand Forks
 Connie Lord, Minot
 Clyde Thorne, Minot
 Kathy Hammer, Wahpeton Breckenridge

NAR COMMITTEES

Jill Beck
 Leadership Academy Advisory Board
 Daryl Braham
 Interpretations & Procedures Sub
 Professional Standards Committee
 MLS Issues & Policies Committee
 Scott Breidenbach
 Business Issues Committee
 Tate Cymbaluk
 Appraisal Committee
 Barb Grande
 Professional Standards Committee
 Dave Lanpher
 MLS Issues & Policies Committee
 Larry Louser
 Issues Mobilization Committee
 RPAC Major Donor Council
 Scott Louser
 Chair Risk Management Committee
 Sharon Lunski
 Federal Housing Policy Committee
 Denise Messmer
 Conventional Finance & Lending Comm
 Vicki Roller
 Housing Opportunity Committee
 Rita Schuster
 Risk Management Committee
 Mary Splichal
 Communications Committee
 Dewey Uhlir
 State & Local Issues Committee
 Arlene Volk
 Membership Policy & Board Jurisdiction
 Ron Volk
 REALTORS® Political Involvement Comm
 Wade Williamson
 Risk Management Committee
 Jerry Youngberg
 Global Business & Alliances
 Public Policy Coordinating Committee
 Diana Zietz
 Membership Policy & Board Jurisdiction

2011 Committee Accomplishments

Each main committee was assigned the following goals with accomplishments for the year as outlined.

RPAC Fundraising

Chair: Sally McCravey

Chair Elect: Cindy Harvey

Director in Charge: Scott Breidenbach

- 100% participation for RPAC challenge
- 1. 75% participation goal (achieved 68% overall)
- 2. Repeat Presidents Cup

as of 10-31-11

	Goal	Actual			
		A	B	C	D
FPC for CFAs	100%	100%	100%	100%	100%
CFA response	15%	41%	30%	34%	39%
Broker Involvement	1,281	1127			
Fair Share Goal	\$6,503.00	\$33,113 (506%)			
Major Donor	19	24			
President Circle	4	4			
Participation	37%	68%			

see below

Shaded = goal met

2011 Calls For Action:

- A. Preserve, Protect and Defend the Mortgage Interest Deduction
- B. 20% Down Payments Put the American Dream Out of Reach
- C. Ensure Your Clients Have Access to Affordable Mortgages
- D. Reauthorize the National Flood Insurance Program

3. Increase communication/education effectiveness
 1. Chris Polychron, NAR Political Fundraising Liason, spoke at meetings twice
 2. Regional Vice President Lynn Leegard attended our Convention of the Dakotas and shared updates from the region and NAR
 3. Jim Helsel, NAR Treasurer, attended Regional Retreat and had discussion on the REALTOR® Party Initiative
 4. Regional RPAC Trustee Jim Cormier spoke at convention BOD
 5. Gerry Allen, Communications Manager, Community & Political Affairs, NAR, addressed committee & BOD
 6. John Gall, AZ spoke regarding REALTOR® Party Political Survival Initiative
 7. Held reception for Representative Rick Berg
 8. New President's Club Donor Level (\$500 level)
 9. 100% committee RPAC participation
 10. Promoted NAR RPAC webinars
 11. Distributed REALTOR® Party video from NAR
 12. RPAC column in print newsletter
 13. Recognition of Major Donors
 14. NAR Fair Share email campaign (excluding Bismarck & Minot boards due to floods in those communities)
 15. Working on RPAC webpage
4. Set goals for state-wide fundraising

<ul style="list-style-type: none"> ○ Per member goal: \$30 ○ Member % goal: 75% ○ Major Donors: 1% ○ Capital Club Members: 5% ○ 99 Club Members: 15% ○ Fund completion date: October 31, 2011 	Achieved: <ul style="list-style-type: none"> ○ \$68.19 ○ 68% ○ 1.75% (24) ○ 3.75% (52) ○ 14.3% (198)
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 - Promoted NAR training via webinars
 - Inducted one new member into the NAR Hall of Fame – Daryl Braham

Professional Development

Chair: Amy Hullet

Chair Elect: Marsha Mugaas

Director in Charge: Diana Zietz

- 93% participation for RPAC challenge
- 1. Technology education
 - Risk Management in Social Metrics course
 - GRI 3: Business Planning & Technology
 - Lunch & Learn sessions
- 2. Risk reduction/Business etiquette education
 - 2011 Mandatory course caravan
 - Risk Management in Social Metrics course
- 3. Financial & business planning support/education
 - CRB Course: Marketing Management
 - CRS 205: Financing & Tax Advantages
 - GRI 4: Prospecting, Listing & Selling
 - Sponsored, in cooperation with local boards, Mortgage Basics, HUD Class, Pro Standards

Membership Services

Chair: Lyn Dwyer

Chair Elect: Bob Karn

Director in Charge: Vicki Roller

- 100% participation for RPAC challenge
- 1. Ground level communication to masses (include podcasts)
 - 2 hard-copy letters
 - Weekly podcasts
 - REALTOR® Report e-newsletter
 - Print quarterly newsletter
 - Bytes & Bits e-mail
- 2. Promotions (include Homeownership Matters)
 - MongoFax
 - DocuSign
 - REALTOR® Ring Day
 - Nation-wide Open House weekend
 - Marketing co-op fund
 - Clean Up Minot Day
 - Investigated upgrade for print newsletter
 - REALTOR® Relief Foundation Grants
 - REALTORS® Property Resource (RPR)
- 3. YPN/NRG (Next REALTOR® Generation)
 - Promoted and locals gathering groups

Technology

Chair: Kipp Harris

Director in Charge: Vicki Roller

- 100% participation for RPAC challenge
- 1. Bridge Gap (include YPN/NRG)
 - Promoted and locals gathering groups
- 2. Website update/upgrade
 - Facebook page
 - Avectra up and running for upcoming events, online registrations
- 3. Technology education – more than social media
 - Lunch & Learn sessions
 - Risk Management in Social Metrics course
 - Bytes & Bits e-mail

- Weekly podcasts
- Technology tips shared at committee meetings
- DocuSign demo
- NAR Social Media policy template shared

Other Committee Accomplishments:

Leadership/Board of Directors/Executive Committee

President: Daryl Braham President Elect: Diana Zietz Vice President: Scott Breidenbach

- 100% participation for RPAC challenge
- The 2011 year was kicked off with a very successful and productive leadership retreat led by Richard Mendenhall, 2001 NAR President. By looking where we have been and can go in the future, we developed many major initiatives that the Board of Directors prioritized and set as goals and objectives.
- Our focus in 2011 is **“It’s All About YOU”**, the member. Our goals are to:
 - improve communication to and from the Association to you
 - develop innovative services and support in technology for you
 - increase the efficiency of the business of the Association and for your business
- Each Board of Directors meeting, a Past NDAR President led the Invocation and Pledge and shared how the real estate business and the association has changed. The Past Presidents were Arlene Volk (01), Bill Schlosser (92), Fred Bartholomew (76), Sandi Frenzel (83), Clair Watne (56).
- Started use of consent agenda
- FPC’s confirmed by NDAR and ratified by NAR for two-year terms:
 - Senator Conrad – Randy Schwartz
 - Senator Hoeven – Tate Cymbaluk
 - Representative Berg – Barb Grande
 - RPIC – Ron Volk
- Approved NAR RPAC software – Aristotle
- Aggressive legislative agenda (see political affairs report)
- Bylaw change (approved by Board of Directors and General Membership) - The change in the bylaws offers any NDAR member serving on NAR’s Executive Committee an ex-officio seat on the NDAR Board of Directors. It is an opportunity to have someone who is highly involved at the national level bring information back to our state as well as our state to have an opportunity to bring information or issues to the national level.
- Endorsed NAR candidates Chris Polychron, NAR 2015 President; Tom Salamone, 2016 NAR President
- Two boards were up for NAR Organizational Standards certification. The Badlands Board and the Bismarck Mandan Board met the criteria and were re-certified.
- Presentation on REALTORS® Property Resource (RPR) at April meeting for all local boards.
- Presentation on REALTORS® Party Political Survival Initiative for NAR \$40 dues increase by John Gall, AZ, which board took position to support
- After considerable research, the board was presented with and approved new, long term investment policies and strategies for the fiscal improvements of the Association. NDAR is now working with NAR’s association investment provider Morgan Stanley Smith Barney for long-term investing.
- Approved sponsorship of CRB course which was the first course of this type held in more than two decades in North Dakota. According to the CRB council, this was ranked as one of the most attended courses in the nation.
- Leadership attended Region 8 meeting in Minneapolis
- Approved funding member to NAR’s mediation training – Barb Grande attended



- Approved Life Memberships for Jerry Nelson and Gerald Eid, Fargo; Del Scholler, Grand Forks; Doris Hill, Juanita Dura, Ray Thielman, & Gordon Christianson, Jamestown; Larry Louser, Minot
- Nominated Daryl Braham for NAR Director (2012-2014)
- Ratified RETA Committee appointments of Ann Marie Morrow, Grand Forks and Bob Karn, Dickinson.
- CIVIX Lawsuit – Approved payment of \$9.06/MLS member for NAR to settle a software patent agreement so our members are protected from patent infringement claims from CIVIX.
- Approved applying for grant for REALTORS® Relief Foundation to secure grants for those suffering from flooding in state (see article later in this report)
- Approved sponsorship of \$2,500 from ARELLO conference in Rapid City
- Created and approved a Policy and Procedures Manual for leadership, membership, and staff. This tool is to be used as a supplement to Bylaws of the Association and clearly delineates the rules of the members and staff within the infrastructure of the Association. It is a living, breathing document and is meant to be reviewed and updated as needed.
- Added line item to dues billing for voluntary donation to REALTORS® Relief Foundation
- Sponsored NAR's newly released "REALTOR® Leadership Program" 200-300 series with Keith Holm as facilitator and instructor.

Equal Opportunity Committee

Chair: Lorrie Nantt Chair Elect: Mike Swartz Director in Charge: Diana Zietz

- 100% participation for RPAC challenge
- Decided to discontinue poster contest due to lack of entries

Nominating Committee

Chair: Rita Schuster

- 100% participation for RPAC challenge
- Interviewed candidates
- Submitted one candidate to Board of Directors for Vice President (Vicki Roller) and President Elect Positions (Scott Breidenbach)
- Submitted two candidates to Board of Directors for NAR Director

Political Affairs Committee

Chair: Jerry Schlosser Chair Elect: Greg Larson Director in Charge: Scott Breidenbach

- 92% participation for RPAC challenge
- Monitored 64 bills in 2011 session. Took a position on 17 of these bills; 12 in support and 5 in opposition. Of those 12 bills we supported, 11 were adopted and all five bills we opposed were defeated. That gives us a 95+% success rate in getting legislation passed that we are supporting or defeating bills we oppose. The four major bills made these changes:

HB 1421 – Closing Agent Bill

- This bill defines a closing agent, their escrow accounts and "good funds" as having these funds sitting in the closing agent's accounts – having cleared the bank.
- Other "good funds" will be Broker trust account checks up to \$3,000 and cashier's checks up to \$10,000.

SB 2149 – Private Transfer Fee Bill

- This bill prohibits a private transfer fee obligation recorded on deeds or covenants to real property.
- It also provides a sellers obligation to provide written disclosure to any purchaser of the existence of any private transfer fee obligation in existence prior to this act.

SB 2187 – Appraisal Bill

- This bill provides the following amendments to the Appraiser Qualifications and Ethics Board (no change to the Board make-up).
- Term limits for Board members are two consecutive 5-year terms. Reappointment after these term limits requires two years of absence from the board.
- The board must keep licensees informed of all board activities and agendas. The board shall issue reciprocity licenses to applicants in good standing in their state if that state has substantially equivalent to the requirement of our state. They must approve or deny such applications within 60 days.

HB 1430 – Agency Law Bill

- This bill defines the term “customer” and specifically describes the duties required to customers by the Real Estate Brokerage firm and its licensees.
- It limits licensees’ obligation to clients and customers to discover defects, to verify ownership or to verify the accuracy of completeness of any statements made by any person other than the Real Estate Brokerage firm and its licensees.
- It provides new language (not in law or rules today) regarding non-agency relationship with a customer.
- It provides limited imputed knowledge between licensees of the same firm unless the licensee is directly involved in the transaction.
- It also defines a brokerage firm (and its licensees) procedures and obligations where they represent two or more buyers that desire to make an offer on the same property.
- It likewise defines the brokerage firms (and its licensees) procedures and obligations when they represent two or more sellers’ properties to the same purchaser.

We also supported a variety of bills that reduce ND personal income and corporate tax rates and keep real estate taxes at a low rate.

Professional Standards & Grievance Committees

Chair: Francine Gilmore

Chair Elect: Lyn Dwyer

Director in Charge: Vicki Roller

- 100% participation for RPAC challenge for Professional Standards committee
- 100% participation for RPAC challenge for Grievance committee
- Met jointly and updated Professional Standards Policy
- Recommended sending a member to NAR Mediation training
- Discussed the low incidents of complaints that come forward
- No hearings held in 2011
- Professionalism of our members is strived for and we hope that the low number of complaints and non-existence of hearings shows how professional our members are

REALTOR® of the Year Committee

Chair: Scott Louser ('06 State)

Director in Charge: Vicki Roller

- 90% participation for RPAC challenge
- Used following scoring to select Rita Schuster as REALTOR® of the Year
- Promoted option to local boards to have one local recipient and one forwarded for state award

RPAC Trustees

Chair: Tate Cymbaluk

- 100% participation for RPAC challenge
- Endorsed Rick Berg for Senate race
- Met with Karl Eckhart, NAR Regional Political Representative
- Discussed excused absences of committee members



Membership Statistics

<i>As of 11/29/11</i>	Qty
Total Records	1470
Records including birth date	1404
Youngest Member	20
Oldest Member	92
Median Age	51
Average Age	51
Males	739
Females	731

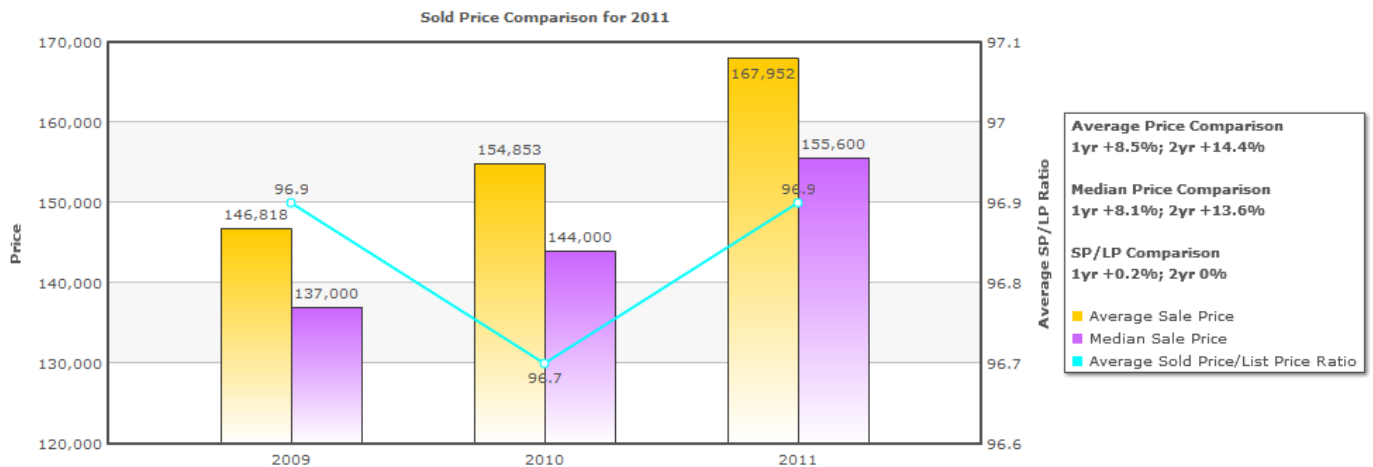
Age Decade	Qty
18-29	90
30-39	241
40-49	278
50-59	367
60-69	312
70-79	97
80-90	14

Year of Birth	Age	Qty	Male	Female
1985-1990	19-24	13	8	5
1980-1984	25-29	77	36	41
1975-1979	30-34	107	50	57
1970-1974	35-39	134	74	63
1965-1969	40-44	142	61	81
1960-1964	45-49	136	49	87
1955-1959	50-54	155	75	80
1950-1954	55-59	212	97	115
1945-1949	60-64	205	117	88
1940-1944	65-69	107	66	41
1935-1939	70-74	68	38	30
1930-1934	75-79	29	19	10
1925-1929	80-84	12	10	2
1920-1924	85-90	3	3	0

REALTOR® Members *(year-end paid members, not removing drops throughout the year)*

BOARD	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Badlands	56	56	59	63	67	67	73	79	79	80	84
Bismarck/Mandan	257	238	228	275	285	311	319	312	310	298	311
Fargo/Moorhead	372	379	404	486	532	566	583	579	571	589	587
Grand Forks	142	142	145	162	181	178	190	191	197	199	211
Jamestown	41	40	33	37	39	41	45	47	45	39	38
Minot	130	138	133	155	154	156	172	182	184	189	190
Wahpeton/Breckenridge	12	12	11	13	15	20	19	19	20	16	16
Williston	39	37	30	33	32	35	35	38	37	39	36
Members At Large	16	18	18	24	32	32	32	42	39	49	45
TOTAL	1,065	1,060	1,061	1,248	1,337	1,406	1,468	1,489	1,482	1,498	1,518

Housing Statistics



Board	2011 Closed Sales	2010 Closed Sales	Closed Sales % Change	2011 Avg Sale Price	2010 Avg Sale Price	Avg Sale Price % Change	2011 SP/LP* Ratio	2010 SP/LP* Ratio	SP/LP* Ratio % Change	2011 Avg DOM	2010 Avg DOM	Avg DOM % Change
Badlands	477	444	7.43%	\$172,372	\$152,597	12.96%	97.3	96.1	1.25%	67	85	-21.18%
Bismarck Mandan	1,579	1,670	-5.45%	\$173,591	\$155,358	11.74%	97.5	96.8	0.72%	87	109	-20.18%
Wahpeton-Breck	115	106	8.49%	\$97,538	\$82,327	18.48%	92.4	89.7	3.01%	143	156	-8.33%
Fargo Moorhead	1906	1980	-3.74%	\$171,342	\$165,612	3.46%	97.4	97.9	-0.51%	97	75	29.33%
Grand Forks	742	749	-0.93%	\$154,004	\$148,149	3.95%	95.5	95.6	-0.10%	97	101	-3.96%
Jamestown	199	189	5.29%	\$100,034	\$97,718	2.37%	94.1	93.3	0.86%	100	96	4.17%
Minot Board	1094	1014	7.89%	\$174,132	\$155,754	11.80%	97	96.6	0.41%	99	102	-2.94%
Williston	300	250	20.00%	\$191,861	\$160,149	19.80%	96.8	97.1	-0.31%	39	57	-31.58%
ND Statewide	6,412	6,402	0.16%	\$167,872	\$154,853	8.41%	96.9	96.7	0.21%	91	93	-2.15%

Residential properties sold in ND. *Percentage of original list price received at the sale of the property

Figures presented:

- Are deemed reliable, but not guaranteed;
- Are based on information received from the eight local boards/associations in the state;
- Do not necessarily reflect all activity in a market.

Political Advocacy

The National RPAC Trustees with NAR & NDAR Leadership would like to THANK our 2011 Major Investors from North Dakota for their continued support of RPAC at the highest levels.

<p align="center">Golden "R" Full = \$5,000, Sustain = \$2,000 or \$1,000 + Pres Circle</p>		<p align="center">Crystal "R" Full = \$2,500, Sustain = \$1,500</p>			
	<p>*Daryl Braham, sustain Fargo Moorhead NAR Hall of Fame, 2010 ND Hall of Fame</p>		<p>Peggy Isakson, sustain Fargo Moorhead</p>		<p>Sharon Lunski, sustain Grand Forks ND Hall of Fame</p>
<p align="center">Sterling "R" \$1,000</p>					
<p>*Shirley Dukart, sustain Badlands NAR Hall of Fame, 2008 ND Hall of Fame</p>			<p>Ninetta Wandler Badlands</p>		<p>LuAnn White Fargo Moorhead</p>
			<p>Amy Hullet Bismarck Mandan</p>		<p>Patsy Dombovy Grand Forks</p>
	<p>*Larry Louser, sustain Minot NAR Hall of Fame, 2009 ND Hall of Fame</p>		<p>Joe Sheehan Bismarck Mandan</p>		<p>Jim Dunavan Grand Forks</p>
			<p>Kevin Fisher Fargo Moorhead</p>		<p>Jerry Youngberg Grand Forks</p>
			<p>Tracy Green Fargo Moorhead</p>		<p>Cindy Harvey Minot</p>
	<p>*Scott Louser Minot ND Hall of Fame</p>		<p>Bob Lee Fargo Moorhead</p>		<p>Alexa Louser Minot</p>
<p><i>*Also contributed to NAR's President's Circle (\$2,000 directly to federal candidates in addition to Major Investment)</i></p>			<p>Diane Nordhogen Fargo Moorhead</p>		<p>Denise Messmer Minot Board</p>
<p>ND Hall of Fame = \$10,000 lifetime total NAR Hall of Fame = \$25,000 lifetime total</p>			<p>Randy Schwartz Fargo Moorhead</p>		<p>Roger Cymbaluk Williston</p>
<p align="center">99 Club (\$99 - \$249) See list at www.ndrealtors.com/99club.pdf</p>			<p>Kris Sheridan Fargo Moorhead</p>		<p>Tate Cymbaluk Williston</p>
<p align="center">President's Club (\$500-\$999)</p>					
Susie Lefor Badlands	Badlands Board Badlands	Jack Kavaney Bismarck Mandan	Greg Larson Bismarck Mandan	Vicki Roller Bismarck Mandan	
Suzy Shook Bismarck Mandan	Todd Anhorn Fargo Moorhead	Scott Breidenbach Fargo Moorhead	Barb Grande Fargo Moorhead	Roberta Quick Fargo Moorhead	
Rita Schuster Grand Forks	Skip Greenberg Grand Forks	Jackie Evans Minot	Blake Krabseth Minot	Kim Visser Williston	
<p align="center">Capital Club (\$250-\$499)</p>					
Darcy Fettig Bismarck Mandan	Karen Fleck Bismarck Mandan	Karin Haskell Bismarck Mandan	Susan Jacobson Bismarck Mandan	Karen Johner Bismarck Mandan	Arnold Kosobud Bismarck Mandan
Jerry Schlosser Bismarck Mandan	William Schlosser Bismarck Mandan	Mary Splichal Bismarck Mandan	Terry Stevahn Bismarck Mandan	Ron Volk Bismarck Mandan	Cindy Anderson Fargo Moorhead
Pat Devine Fargo Moorhead	Valeire Fiske Fargo Moorhead	Judy Gehrke Fargo Moorhead	Kipp Harris Fargo Moorhead	Chuck Helmstetter Fargo Moorhead	Sharon Hilgers Fargo Moorhead
Sara Hockhalter Fargo Moorhead	Kim Keller Fargo Moorhead	Dawn Lahlum Fargo Moorhead	Sally McCravey Fargo Moorhead	Kari Myhre Fargo Moorhead	Joe Sheehan Fargo Moorhead
Jeffrey Shipley Fargo Moorhead	Jennifer Sturlaugson Fargo Moorhead	Vivian Thingelstad Fargo Moorhead	Jodi Tollefson Fargo Moorhead	Dewey Uhler Fargo Moorhead	Bob Lee Fargo Moorhead
Bette Vandersteen Fargo Moorhead	Mark Vanyo Fargo Moorhead	Pamela Willis Fargo Moorhead	John Colter Grand Forks	Shawn Horn Grand Forks	Donna Higginbotham Jamestown
Chery Bourdeau Minot	Cheryl Croonquist Minot	Todd Fettig Minot	Curt Guss Minot	Judy Hoskin Minot	Joyce Kuntz Minot
Jill Lohnes Minot	Marsha Mugaas Minot	Bruce Walker Minot	Clair Watne Minot	Guy Miller Wahpeton Breckenridge	Craig McIvor Williston

2011 NAR RPAC Hall of Fame

Daryl Braham, Prudential Premier Real Estate, Fargo

Hall of Fame membership is conferred in recognition of REALTORS® who have made an extraordinary commitment to RPAC, including aggregate lifetime contributions of \$25,000 or more.

Daryl is the third North Dakota REALTOR® to join this distinguished group. He was officially inducted in the Hall of Fame at a ceremony conducted during the 2011 NAR Midyear Meetings in Washington, DC. He joins previous inductees Shirley Dukart and Larry Louser in this honor.



State Awards

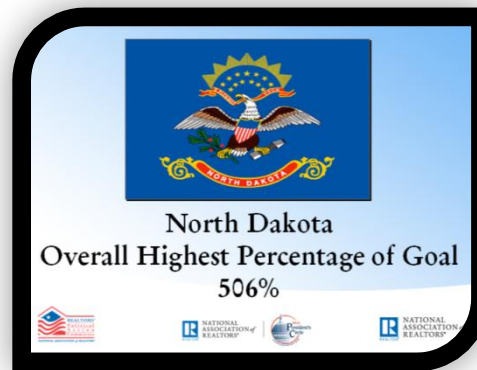
Highest Percentage of Participation

- | | |
|---|------|
| 1. Wahpeton Breckenridge Board of REALTORS® | 143% |
| 2. Badlands Board of REALTORS® | 90% |
| 3. Minot Board of REALTORS® | 82% |

Per Capita

- | | |
|---|----------|
| 1. Minot Board of REALTORS® | \$111.56 |
| 2. Wahpeton Breckenridge Board of REALTORS® | \$98.36 |
| 3. Williston Board of REALTORS® | \$86.43 |

NAR Awards (Small State)



Triple Crown Award criteria:

1. Meets or exceeds RPAC Participation Goal (68 % in 2011)
2. Meets or exceeds state's Fair Share Goal
3. Meets or exceeds the state's Major Donor & President's Circle Goals

Broker Involvement Program

A major component of the REALTOR® Party theme of Vote, Act, Invest, includes the Broker Involvement Program. The success of the Broker Involvement Program has clearly demonstrated that when Broker Owners/Managers alert their agents to key issues, agents listen and take action. NAR's Broker Involvement Program provides the Broker with a quick and effective tool to rally agents and send a clear united voice to our Congressional leaders on critical legislative issues affecting our industry. Calls for Action response rates are significantly higher when agents receive their message from their Broker.



In North Dakota, past president Rita Shuster started us down a path of success, earning the NAR President Cup in 2010 and setting a standard unmatched by any state. In 2011, although we did not achieve the goal defined by NAR, we remained as the highest state as a percentage of membership involved in the program out of all 50 states and four territories. By utilizing this tool to the extent we have, the vast majority of our membership is more informed through this program than any other state to date.

A drawing was held of all brokers enrolled in the program for an iPad. The winner was Lori Lingenfelter, Bekk's Realty, Williston. Thanks to all brokers who are involved. If you would like to join this group, please send an email to info@ndrealtors.com

ND Companies participating:

Action REALTORS® Ltd., Wahpeton	Keller Williams Roers, Bismarck
Advantage, Inc. REALTORS®, Fargo	Keller Williams Roers, Fargo
Aladdin Realty, Inc., Bismarck	Keller Williams Roers, Grand Forks
Alliance Real Estate, Bismarck	LaDuke & Associates Real Estate Inc., Dickinson
AM REALTORS®, Fargo	Midstate Realty, Inc., Jamestown
American West Real Estate, Dickinson	NAI North Central, Fargo
Amerland Company, Inc., Fargo	Naomi Rossow Realty, LLC, Dickinson
Basin Brokers, Inc., Williston	ND Real Estate Brokers, LLC, Bismarck
Bekk's Realty, Inc., Williston	Northwest Realty Group, Bismarck
Bianco Realty, Bismarck	Oaktree REALTORS®, Bismarck
Bismarck Mandan Board of REALTORS®, Bismarck	Oxford Realty, LLC, Grand Forks
Brokers 12, Inc., Minot	Park Company REALTORS®, Fargo
Century 21 Gold Key, Fargo	Property Resources Group, Fargo
Century 21 Heritage Realty, Jamestown	Prudential Crary Real Estate, Grand Forks
Century 21 Landmark Realty, Bismarck	Prudential Preferred Properties, Minot
Century 21 Morrison Realty, Bismarck	Prudential Premier Real Estate, Fargo
Century 21 Red River Realty, Grand Forks	RE/MAX Legacy Realty, LLC., Fargo
Coldwell Banker 1st Minot Realty, Minot	RE/MAX Realty 1, Fargo
Coldwell Banker First Realty, Fargo	Realty 2000, Fargo
Coldwell Banker Forks Real Estate, Grand Forks	Realty Executives North Plains, Fargo
Continental Real Estate, Inc., Dickinson	Results Realty, Inc., Lisbon
Dakota Comm & Development, Grand Forks	Reuben Liechty REALTORS®, Jamestown
Duemelands Commercial, Bismarck	Signal Inc. REALTORS®, Minot
Edina Realty, Fargo	SK Realty Inc., West Fargo
Eid-Co, Fargo	The Aspen Group, Bismarck
Everett Real Estate, Dickinson	The Real Estate Company, Dickinson
Fredricksen Real Estate, Williston	Trademark Realty LLC., Bismarck
Greenberg Realty Inc., Grand Forks	Turtle Mountain Real Estate, Bottineau
Hammer Realty, Wahpeton	Watne REALTORS®, Minot
Home and Land Company, Dickinson	West Plains Realty, Inc., Dickinson
Homesmart REALTORS®, Fargo	Western Edge Realty, Inc., Bowman

Awards and Recognition

ND REALTOR® of the Year Award



Rita Schuster of Greenberg Realty in Grand Forks received the coveted State REALTOR® of the Year Award. This award is the highest honor that the State Association of REALTORS® can give to its members. The selection criteria is judged by the REALTOR's® activities on the local, state and national level, on the amount of volunteer activities in their communities, personal business accomplishments and a high professional REALTORS® standard. She was chosen from among 8 candidates nominated by their local Board of REALTORS®.

Schuster was born and raised on a farm near Northwood, ND. She graduated from University of North Dakota with a degree in Education and taught for two years. She started her real estate career in 1984 and became the Sales Manager, Trainer, and Relocation Director at Greenberg Realty in 1986 where she also continues to list and sell real estate. Rita has served as Chair of many local and state committees and also served on these as well as national committees and has been President of the Grand Forks Board of REALTORS® and the ND Association of REALTORS®. Schuster was awarded the Grand Forks REALTOR® of the Year in 2007 and also in 1991. Outside of real estate Schuster has served on the Altru Health Resource Board and the Fighting Sioux Club Advisory Council.

Rita lives in Grand Forks and is married to Tom Schuster and they have one son, Ryan who is in high school.

Each Local Board of REALTORS® submitted a candidate for the State REALTOR® of the Year. This honor is presented to members who have provided outstanding service to the real estate profession and their community. They are rated on a combination of REALTOR® spirit, civic and association involvement, and business accomplishment. The following REALTOR® members were forwarded on from their local board to be in the running for the state award. Congratulations to all candidates!



Badlands
Lorrie Nantt



Bismarck Mandan
Vicki Roller



Fargo Moorhead
Scott Breidenbach



Jamestown
Mike Gergen



Minot
Cindy Harvey



Wahpeton Breck
Jared Miller



Williston
Kim Visser

Previous REALTORS® of the Year:

2010	Dave Lanpher	1993	Larry Louser	1976	Vernus Loberg
2009	Daryl Braham	1992	Betty Wieland	1975	Robert Freeberg
2008	Dewey Uhlir	1991	Mick Bergeron	1974	George W. Platt
2007	Shirley Dukart	1990	Joe Frenzel	1973	Reuben Liechty
2006	Scott Louser	1989	Craig Peterson	1972	J. Dan Halvorson
2005	Ann Cichy	1988	Kay Schlosser	1971	J. Roland Gorder
2004	Ninetta Wandler	1987	Janet Wright	1970	Ricahrd Kluzak
2003	Arlene Volk	1986	Bill Schlosser	1969	James Jensen
2002	Roger Cymbaluk	1985	Kris Sheridan	1968	Harry R. Arneson Jr.
2001	Lona Anderson	1984	Sandi Frenzel	1967	Oral Holm
2000	Perry Weekes	1983	Bob Karn	1966	Clair Watne
1999	Ron Volk	1982	Chuck Hendrickson	1965	T. Clem Casey
1998	Jack Kavaney	1981	Bob Willer	1964	Robert Lander
1997	Gene Eggen	1980	Einar Olafson	1963	Roger Odell
1996	Doris Hill	1979	Barbara Buchanan	1962	Raymond A. Fladland
1995	Muriel Hurt	1978	Betty Lou Alberts	1961	Ernest Szarkowski
1994	Neal Messer	1977	Claus Lembke		

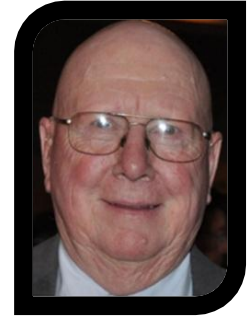
Omega Tau Rho

In November of 1950, the National Association of REALTORS® established an honorary fraternity named Omega Tau Rho. Membership in this fraternity is represented by a Medallion of Service which is awarded as a token of the high esteem in which inductees are held by their fellow REALTORS® and symbolizes the recognition and appreciation accorded to them for their contributions to the National Association of REALTORS® (NAR) and its affiliated Institutes, Societies and Councils.

The award is made to a member upon completion of their term of office as a State President, State REALTOR® of the Year, Committee Chairperson or Director of the National Association of REALTORS®, or to Executive Officers of local boards or State Associations who have completed 10 years of service to a REALTOR® Association. It is also given to REALTOR® members who have been recognized by NAR with Emeritus status. This status is granted to any person who has held membership in NAR for a cumulative period of 40 years. Once a medallion is awarded, the recipient is a member for life and cannot receive the award again. This award is truly an honor as it marks exemplary dedication and service by REALTOR® members to their organization.

The North Dakota Association of REALTORS®, at the annual REALTOR® Convention of the Dakotas in Pierre, SD, recognized and awarded Eugene Weekes, REALTOR® Emeritus. He earned this highly esteemed award in recognition of his leadership abilities and peer admiration.

For a list of past recipients please go to www.ndrealtors.com, click on Membership Services and then go to Omega Tau Rho.



NAR Leadership Academy

Dewey Uhlir, Park Co. REALTORS®, Fargo, ND is among seventeen REALTORS® who demonstrated personal and professional success in their respective local markets recently and were selected to participate in the 2012 class of the National Association of REALTORS® (NAR) Leadership Academy, an initiative designed to nurture and inspire new leaders in the real estate industry.

The 2012 Leadership Academy class is comprised of REALTORS® from 11 states, and the first ever international participant from Southern Brazil. The participants will gain and expand upon existing leadership skills and abilities while learning more about NAR as the voice for real estate.

Academy participants, who had to undergo an application and interview process conducted by the Academy Advisory Board, will undergo a challenging series of team-building exercises and workshops scheduled over six months.

Uhlir has been licensed since 1990 and prior to that was with a construction company for 18 years and a math teacher. He was President of the Fargo Moorhead Area Association of REALTORS® in 2002 and the North Dakota Association of REALTORS® in 2006. Uhlir has also served as a National Director with the National Association since 2008.



Distinguished Service

Jill Beck, NDAR CEO, was honored with the 2011 President's Distinguished Service Award given by Lynnell Strothman, Bismarck Mandan Board President.

In recent years, the Bismarck Mandan Board allowed the President the prerogative of presenting Distinguished Service Awards to people they feel have made significant contributions to the REALTOR® Association. These individuals may, or may not, be eligible for the REALTOR® or Affiliate of the Year Award, they may have put a dedicated effort into a particular project, or they may have been of service to our group over the course of many years.

President Lynnell presented the award to Jill as "someone who is involved with their heart, their mind, and their soul. The REALTOR® association benefits from her many years of involvement and that experience helps gives us place and history, and at the same time, we benefit from her will to move us forward into the future."



REALTOR® Magazine's 30 Under 30

Minot broker/agent DelRae Zimmerman, with Brokers 12, Inc., was honored as one of REALTOR® magazine's prestigious "30 Under 30". This is a list of real estate professionals under the age 30 who the magazine believes have the drive, ambition and adaptability to get noticed and make an impact in the market. These honorees exemplify the personal drive many REALTORS® have to be the best and provide a high level of service to their clients.



Each year, NAR looks for stories that demonstrate business success, professional leadership, community involvement, compelling content, geographic and ethnic diversity, as well as interesting business strategies or obstacles they have overcome.

Despite their varying paths to real estate success, there's one value held strongly by all the "30 under 30" honorees and the rest of the REALTOR® community: the importance of home ownership. As young members they understand the motivations of first-time buyers and the importance and value of home ownership.

DelRae was licensed in 2004 at the age of 22 after being drawn to real estate by shows she watched on HGTV. That same year she also received her bachelor's degree. DelRae credits her previous broker with introducing her to the systems of sales coach and trainer Brian Buffini. He also taught her how to build a referral base. Her transactions almost doubled annually just by learning to stay in touch and are increasing with each year.

DelRae grew up on a large dairy farm and always thought that is where she would return. She was nervous to tell her parents about her interest in entering the real estate field. They are now some of her biggest supporters. DelRae's advice is "the only way to be successful is to create success yourself" and she exemplifies just that.

This year marks the 11th anniversary of REALTOR® Magazine's "30 Under 30" program. Over the years 360 rising young stars have been recognized for their commitment and dedication to the real estate industry. DelRae is the only North Dakota REALTOR® to ever be on the "30 under 30" list for NAR.

REALTOR® Involvement Program



The North Dakota Association of REALTORS® (NDAR) established The REALTOR® Involvement Award to recognize and promote achievement, involvement and education participation among its members on an on-going basis. Qualification for this award is available in a wide variety of activities, including Community Service, Political Activity, Education Activity, Institutes, Societies and Council Activity, and Local, State and National Association Activity.

Through this program, it is the goal of NDAR to encourage its members to be more knowledgeable and more involved in order to better serve the public, as well as to bring credit to themselves and the Association.

2011 Recipients:

- **Badlands** – Diane Duchscher, Doris Hoff, Muriel Hurt, Susie Lefor, Ninetta Wandler
- **Fargo Moorhead** –Daryl Braham, Lyn Dwyer, Barb Grande, Philip Henry, Peggy Isakson, Dawn Lahlum, Robert Lee, Vicky Matson, Sally McCravey, Todd Randall, Vivian Thingelstad, LuAnn White, Cat Yokom
- **Grand Forks** – Bobbie Beal, David Blumkin, Sharon Bredemeier, Patsy Dombovy, Jim Dunavan, Laurel Haake, Cindi Kouba, Christine Letvin, Connie Osowski, Rita Schuster, Mavis Winkels
- **Jamestown** - Doris Hill, Diann Loper, Donna Higginbotham, Vicky Hassler
- **Minot** – Cheryl Croonquist, Todd Fettig, Judy Hoskin, Danette Krumwiede, Joyce Kuntz, Brad Livesay, Denise Messmer, Marsha Mugaas, Lorell Seibold, Clyde Thorne, Aisha Vadell, Bruce Walker, DeLynn Weishaar
- **Williston** – Kim Visser

Flood Relief Efforts

During the spring and summer, several areas in ND were hit with flooding. NDAR was able to secure a grant from NAR's REALTOR® Relief Foundation (RRF) for \$50,000. NDAR donated \$25,000 and an additional \$7,500 was raised towards flood relief. Grant applications were given to REALTORS®, Affiliates, and staff as well as family members and finally opened to the general public. Applications were reviewed by the Executive Committee and NDAR staff and then forwarded to the REALTOR® Relief Foundation for final approval and processing. We were able to award grants of up to \$1,000 to 85 people/families.

Several weeks were spent sandbagging in Bismarck, Mandan, Minot and the surrounding communities. Many volunteer hours, by both REALTORS® and affiliate members, were spent to get the work done in order to save homes. After waters had receded in the Minot area, volunteers were coordinated to spend days helping residents clean and gut their flooded homes. Thank you to all who volunteered in any way. Our hearts and prayers also go out to those affected as you work to put this challenge behind you.

The NDAR Board of Directors voted to include a 2012 dues billing item for voluntary contributions to the REALTORS® Relief Foundation. NAR Staff along with the RRF Board of Directors is extremely thankful that we are pursuing this as there have been many natural disasters this year and the fund is being utilized more than ever before – even in our own state for those suffering the effects of the flooding.



**Thank you to our volunteers –
we couldn't have done it without you.**

**Congratulations to the award winners.
We are proud to have you as members!**